



**FAIRCHILD WESTON
SYSTEMS INC.**



FAIRCHILD WESTON SYSTEMS INC.
DATA SYSTEMS DIVISION
P.O. BOX 3041
SARASOTA, FL 34230

**CELEBRATING OUR 31st YEAR
OF PROGRESS IN SARASOTA**

VOLUME X, NO. 6

JUNE, 1988

A LETTER FROM THE EDITOR . . .

I would like to take this opportunity to introduce myself to the employees of Fairchild Weston, and to tell you how appreciative I am for the assistance and hospitality you have shown me in the last month and a half. As a new member of the FWSI Team, I have been very impressed with the high level of enthusiasm I have seen in your work, activities, and other relationships with your fellow employees. For that you can surely be proud.

NEW IMAGE PASSES PULSE



Left to Right Standing: Debbie Sutor (Manufacturing), Pat Zieschang (Recorder Engineering), Terry Cori (Telemetry Applications Engineering), Baba Marrero (Quality Assurance), Debra Stilley (Telemetry Systems Hardware), Carolyn Kleist (Accounts Payable), Karen Peterson (Payroll).

Seated Left to Right: Julie Soderquist (General Manager's Office), Cindy Cole (Personnel), Judy Brewer (Signal Processing), Chris Lawson (Telemetry Engineering).

Not Shown: Berenice Henderson (Personnel).

As you may already be aware, the **New Image** employee involvement team has been responsible for the production of the last two issues of PULSE. From all of the comments I have received, their hard work and effort have certainly paid off. I would

personally like to thank each member of that team for their ongoing support during the PULSE transition.

CHANGES? I have had the delightful opportunity to meet with **Margaret Herbst** on several occasions and find her PULSE "shoes" very hard to fill - I will not attempt it! In the upcoming months you may notice some changes in PULSE. The format, content, and layout may deviate some from past issues, but that is entirely up to you. I will constantly be looking for Reporters for the PULSE to provide articles on interesting subjects, projects, and events occurring at FWSI. In addition, I ask each of you with an idea, to express to me the kinds of things you would like to see happen in the PULSE. As I said before, it is entirely up to YOU!

Finally, I wish to welcome to the PULSE the first wave of interested reporters who have contributed to this issue. Their interest and ideas have exemplified the purpose behind the PULSE - the beat of the people.

Mike Salone
Ext. 6903

JSIPS PROGRAM AWARDED TO FAIRCHILD WESTON

The Recorders Division of FWSI has received a contract from E-Systems to supply 12 rotary digital recorders to be used in the U.S. Air Force JSIPS (Joint Services Imagery Processing System) Program. The contract is for the full scale development (FSD) phase of the program and is valued at \$3,000,000.

The follow-on production potential is valued at approximately \$45,000,000.

E-Systems' selection of FWSI as the recorder supplier for the JSIPS Program demonstrates their confidence in us and has encouraged us to believe that we will be awarded contracts for additional programs presently under negotiation.

The rotary recorder is a new product currently under development at Schlumberger Industries, Velizy, to be produced in Velizy and Sarasota. The basic recorder will be tailored to the JSIPS requirements and be produced jointly by a Sarasota and Velizy team effort.

Many thanks to all of the members of the FWSI team who helped make this contract a reality.

AN EQUAL OPPORTUNITY EMPLOYER M/F/H/V

EMPLOYEE EARNS DEGREE



KAREN PETERSON (Payroll) completed the requirements for her AA in Business Administration from Manatee Community College.

LLWAS UPGRADES

Data Systems Division is currently installing upgrades to the 6-station **Low Level Windshear Alert Systems (LLWAS)** that were originally installed a decade ago. The LLWAS system is designed to scan the airport runway for certain weather conditions that may be unfavorable for airplane takeoff/landing activities, and then to warn Air Traffic Control whenever an unfavorable condition exists.

The two major weather conditions that LLWAS detects are Windshear, the largest cause of airline fatalities, and Microburst, a theoretical small localized storm system that "pops up" at airports. The Data Systems LLWAS has been installed at 59 major airports in the U.S. Phase I of the upgrade has resulted in a 70% reduction in false alarms. Phase 2, scheduled to begin in 1989, will increase the number of stations on a system, thus improving the accuracy even more.

Reported by **Bill Hardman**

EDUCATIONAL TRAINING SURVEY

Do you want to master FORTRAN or get a GED or brush up on CPR or CAD? Now's the time to make it known. If there is sufficient interest, we'd like to offer courses here, using sources such as Manatee Community College, Sarasota Vo Tech, and even talented people right here at Fairchild Weston.

Please let a member of Personnel know, or use Direct Line to list whatever courses you are interested in. Group requests are also welcome. If you already know of a source for the training, communicate that information as well. And if by chance you have a yen to share your own expertise on a subject, don't be shy about using Direct Line to let us know. (Direct Line forms are available at all bulletin boards)

Reported by **Marie Keeney**

DeAnne Huestis Honored

On May 23, 1988, the 1988 Senior Scholastic Achievement Award Banquet was held in which FWSI was a major contributor. Student, **DeAnne Marie "Dee" Huestis** daughter of **Peggy Huestis** (Aviation Recorders) was honored at the banquet for exemplifying the high standards of scholastic achievement and to encourage her to return to Sarasota after completing her college career. Congratulations to both daughter and mother!

NEW PERSONNEL REPRESENTATIVE



MARIE KEENEY

Marie Roberts Keeney joined Data Systems Division in Sarasota this month as Industrial Relations Manager succeeding **Dexter Nash** who transferred to EMR Photoelectric in Princeton, New Jersey. Marie has 18 years of experience including an extensive background in Personnel and Human Resources.

As a graduate of Ratcliffe College of Harvard University, Marie's studies concentrated in sociology and psychology. Marie has co-authored two studies on employment and is the author of a Swahili language textbook which she wrote after working in Tanzania, East Africa.

After living nine years in Miami, her husband **Jim** made a job change which brought Marie and the family to Sarasota. The Keeneys have two sons; **Jamie** (age 12) and **David** (age 10). Marie's interests include tennis and sailing.

"This is a dynamic and fascinating organization in a very friendly community", Marie said, "and being only five minutes away, I love the commute."

DISCOUNTED STOCK PURCHASE PLAN

Recently, Schlumberger began offering a Discounted Stock Purchase Plan (DSPP) which had many of us asking questions to help clarify the guidelines of the Plan. PULSE recently interviewed Benefits Administrator, **Alma Sanger**, to discuss the Plan.

- P. Who is eligible to participate in the DSPP?
- A.S. All regular FWSI employees who have been employed for a period of 6 months or more as of the July 1, 1988 enrollment date.
- P. Does the stock in the Merrill Lynch fund have anything to do with the DSPP?
- A.S. No. They are completely separate programs.
- P. What happens to stock that has been purchased through Merrill Lynch?
- A.S. You may leave your stock with Merrill Lynch, continue to use the Merrill Lynch Blueprint program, sell your stock, or request a certificate. If you choose to leave your stock with Merrill Lynch the expense of maintaining a Merrill Lynch account will be the employee's responsibility, as will the commissions and fees related to selling the stock. Request for delivery of certificates should be made in writing (with a check to Merrill Lynch for \$15.00) to:
- Merrill Lynch
Blueprint Operations
New Brunswick, NJ 08989-0412**
- Stock will be purchased with June contributions.
- P. Will the 401K Plan be discontinued?
- A.S. No.
- P. Is there only a payroll deduction for the DSPP or can a lump sum investment be made?
- A.S. The Plan only allows for payroll deductions at this time.
- P. Are there currently plans to increase the amounts one can invest?
- A.S. No. Not at this time.
- P. When can a participant sell his or her stock?
- A.S. A participant is required to wait one year after purchase to sell his or her stock. Selling prior to this time will exclude the individual from participation for one year.
- P. After the required waiting period, how does a participant sell his or her stock?
- A.S. After requesting certificates, a participant can deal with a brokerage firm or bank that handles such transactions.

EMPLOYEE REFERRAL BONUS

There were a number of questions about the **Employee Referral Bonus Policy** at the recent communications meetings. For your information, the following should help clarify the policy:

The Referral Bonus Policy went into effect on January 4, 1988. The purpose of the policy is to help FWSI keep the cost of recruiting hard-to-find candidates down by encouraging employees to refer quality applicants.

The bonus is paid to regular FWSI employees 90 days after their referral has been employed and applies to Exempt and Non-Exempt positions only. Referrals made for hourly positions (i.e. manufacturing) are not compensated because FWSI does not pay recruiting fees for such openings. The bonus amounts are as follows:

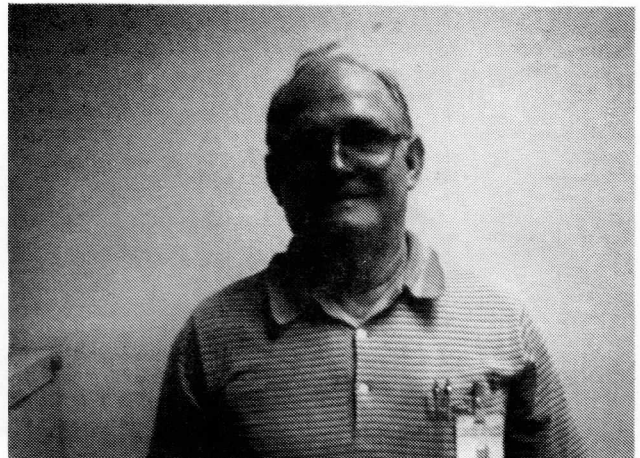
**Engineers \$ 1000.00
Technicians \$ 500.00
Non-Exempts \$250.00**

The referring employee must be identified at the time the resume or application is received in order to qualify.

If you have any questions regarding this policy, please contact a member of the Personnel Department.

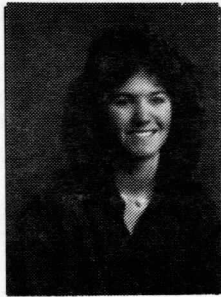
RAY HUNTER RETIRES AFTER 10 YEARS

Ten years ago, **Ray Hunter** began his career at FWSI as a painter in the Production department and has "enjoyed the work ever since". About one year ago, Ray began his duties as an Outside Vendor Material Coordinator. Born in Georgia and raised in North Carolina, Ray is looking forward to retirement. What are his plans? Well, Ray tells PULSE that he plans to "just relax and enjoy his retirement for a while." "You know, do a little fishing, visit my two sisters in Delaware, and see my brother in Michigan", Ray contemplates. All of us at FWSI wish Ray a happy and healthy retirement, and expect a visit from him now and then!

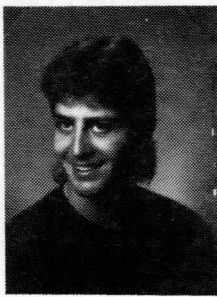




VICTORIA LOUISE
ANDERSON



KERRI L.
BISHOP



TROY DEAN
BUCKLES



LAWRENCE MARK
COLE



JASON
DAVIS



JOANNE
DOMRZALSKI

VICTORIA LOUISE ANDERSON (Daughter of **Ernestine Anderson** of General Accounting) was a member of the graduating class of Sarasota High School. Victoria would someday like to become an Accountant and plans on attending Manatee Community College for 2 years then 2 years at the University of Florida.

KERRI L. BISHOP (Daughter of **Wyatt Bishop**, Telemetry Sales) was one of the graduates of Riverview High School. Kerri plans on attending Manatee Community College and the University of Florida at Gainesville to achieve a degree in Engineering.

TROY DEAN BUCKLES (Son of **Cynthia Buckles**, Production) was a member of the graduating class of Southeast High School in Bradenton.

LAWRENCE MARK COLE (Son of **Joyce Cole**, Equip. Recorders Assy.) was one of the graduates of Booker High School. Mark will be studying Agrobiolgy and would some day like to own his own nursery or teach.

JASON DAVIS (Son of **Bill Davis**, Data Recorder Engineering) was among the graduates of Sarasota High School. Jason plans on attending the University of Miami where he will be seeking a Bachelor of Science Degree in Electronic Engineering.

JOANNE DOMRZALSKI (Daughter of **Ed Domrzalski** of CSG) graduated from Delaware Valley College of Science and Agriculture. She obtained her B.S. in Chemistry. Joanne will be continuing her education for a Masters Degree in Chemistry.

MICHAEL A. DURRETT (Son of **Harry Durrett**, Telemetry Export Dept.) was a recent honors graduate of the University of Florida. Michael earned a Bachelor of Design Degree and will begin his career with the distinguished architect and design firm, Perkins and Will of Chicago.

AREND GOVAARS (Son of **Chris Govaars**, Instrumentation Recorders) graduated from Riverview High School. Arend is interested in pursuing a career in the computer field, and will be attending Manatee Community College in the fall.

MICHAEL GROUSE (Son of **Charlie Grouse**, Marketing, Equipment Recorders) a graduate of Riverview High School. Michael will attend Manatee Community College.

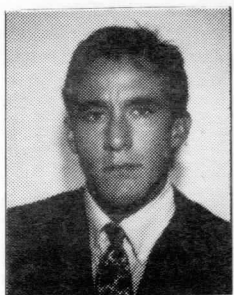
DEANNE MARIE HUESTIS (Daughter of **Peggy Huestis** - Equipment Recorders) graduated from Sarasota High School. Deanne plans on attending Manatee Community College for 2 years then continuing her education at Westchester College in Pennsylvania. Deanne plans to pursue a degree in Music Therapy.

TRACY JONES (Daughter of **Chuck Jones**, Recorders Design Engineering) was a graduate of the University of South Florida. Tracy earned her B.S. in Management Information Systems. She hopes to get a job in MIS. Tracy was a Schlumberger Scholarship winner in 1984.

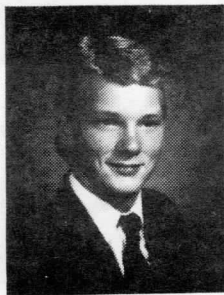
MAUREEN KELLER (Daughter of **Joe Keller**, Sr. Vice President & General Manager) was among the graduates of Riverview High School. Maureen will be continuing her education at Manatee Community College.

KARLA KLEIST (Daughter of **Carolyn Kleist**, Accounting) was one of the members of the graduating class of Sarasota High School. Karla plans on attending MCC in Venice.

CHRISTOPER D. LEE-LANG (Son of **Bud Lang**, Potting Lab) was one of the graduates of Sarasota High School. Christoper plans on working at Cypress Gardens in a professional (Circus) Flying Trapeze Act. He will be continuing his education at a later date.



MICHAEL A.
DURRETT



AREND
GOVAARS



MICHAEL
GROUSE



DEANNE MARIE
HUESTIS



TRACY
JONES



MAUREEN
KELLER



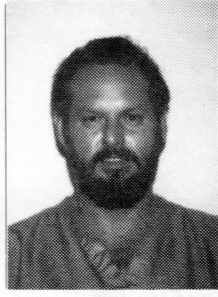
KARLA
KLEIST



CHRISTOPER D.
LEE-LANG



LORRI G.
LESLIE



WILLIAM NORMAN
LESLIE



PAMELA JO
MANDAKIS



SINE AILEEN
MURRAY

LORRI G. LESLIE (Daughter of **Harold M. Leslie**, SPS USG Systems) was recently graduated from the University of Florida at Gainesville where she earned her Bachelors Degree in Health Science in Occupational Therapy.

WILLIAM NORMAN LESLIE (Son of **Harold M. Leslie**, SPS USG Systems) was a recent graduate of St. Petersburg Junior College where he obtained an Associates Degree in Science in Radiologic Technology. He is employed as a Radiologic Technologist with Humana Hospital in St. Petersburg.

PAMELA JO MANDAKIS (Daughter of **Bill Mandakis** of Q.A.) was a recent graduate of the University of South Florida at Tampa. Pamela earned a degree in Elementary Education and plans on attending graduate school for Mathematics/Education.

SINE AILEEN MURRAY (Daughter of **Ann Murray**, Tech. Pubs.) was one of the graduates of Pine View School. Sine Aileen will be attending Florida State University in the fall.

JESSICA PEET (Daughter of **Carolyn Peet**, Telemetry Tech. Pubs) was one of the graduating class of Sarasota High School. Jessica plans on attending Manatee Community College and F.S.U. to work towards a degree in Marketing and Advertising.

MARK STEVEN SABBIDES (Son of **Sybill Sabides** Printed Wiring Board Assy.) was among the graduating class of Sarasota High School. Mark is starting his medical career in the U.S. Navy as a Hospital Corpsman and will be stationed at San Diego, California.

KATHERINE SNIDER (Daughter of **Jack Snider**, Telemetry Engineering) was a recent graduate of C.E. Byrd High School in Shreveport, Louisiana. Katherine will be attending L.S.U. in Shreveport and will be majoring in French.

GREG R. SNYDER (Son of **Gary Snyder**, Engineering) was among the graduates of Sarasota High School. Greg plans on attending the University of Florida in the fall to study Accounting.

KRISTI THURMOND (Daughter of **Bud Thurmond**, Telemetry Export Dept.) graduated from Eastern Mennonite College, Harrisonburg, Virginia. She earned her Associate of Arts Degree.

VICKI WINEGARDNER (Daughter of **Paul Copen**, Materials Manager) was among the graduating class of Sarasota High School. Vicki plans on attending Manatee Community College.

CONRAD AND MARCEL SCHLUMBERGER SCHOLARSHIP AWARD

Jason Davis, son of **Bill Davis** (Mech. Eng./Recorders), was the proud recipient of one of the annual **Conrad and Marcel Schlumberger Scholarship** awards given this year. The award, which is based on a formula of test scores, grades, a written short essay, class rank, and the overall probability for success as a student, is decided on by a committee of Schlumberger professionals and distinguished academicians (including University of Florida's own President Marshall M. Criser). The Scholarship was given to 51 deserving students in North America who were in competition with almost 100 applicants. The award is given to winning students for four years provided they demonstrate success in their studies.

If your child would like to apply for next year's scholarship, they should apply at the beginning of their senior year in high school to:

CONRAD AND MARCEL SCHLUMBERGER
SCHOLARSHIP AWARD COMMITTEE
P.O. Box 2175
Houston, TX 77252

CONGRATULATIONS JASON !



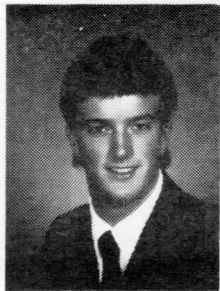
JESSICA
PEET



MARK STEVEN
SABBIDES



KATHERINE
SNIDER



GREG R.
SNYDER



KRISTI
THURMOND



VICKI
WINEGARDNER

SERVICE ANNIVERSARIES CELEBRATED IN JUNE

Twenty four employees observed major service anniversaries during the month of June ranging from five to 35 years. Congratulations to all!



Anniversary greetings to (L-R): John Kerwin (15 yrs.), Don Parker (35 yrs.), Polly Smith (25 yrs.), Kathleen Costello (5 yrs.), Jo Ann Navitsky (10 yrs.), Edie Himes (25 yrs.), Patricia Lehmen (10 yrs.), & Jerry Stubbs (15 yrs.).



Happy anniversary to (Back row, L-R): Gary Snyder (15 yrs.), Robin Speidel (10 yrs.), Simon Ford (20 yrs.), Ralph Krueger (5 yrs.), Jack Routsong (10 yrs.), Ray Honor (5 yrs.). (Front row, L-R): Elizabeth Horton (10 yrs.), Pandorel Griggs (10 yrs.), Susie Carrico (15 yrs.). Missing from this photo: Paul Weller, Mike Hutchinson, Greg Parks, Mart Dismukes, Sandra Bacon, Joseph Lazarony, & Mark Polasek.

OUR QUITTERS

What do **Linda Fledderman**, **Robert Carlson** (Technicians in the Instrumentation Recorders Test area), **John Elliott** (Inventory Control Analyst, Stockroom), and **Howard Graham, Jr.** (Painter Helper, Sheet Metal Fabrication area) have in common?

These fab four have kicked the habit and are no longer smokers. They attended our May **"Smoking Cessation Program"** and THEY AREN'T HOOKED ON CIGARETTES ANYMORE!

Was it easy? If you are still smoking, ask any one of them how the process worked for them. A few good tips from these "winners" might be the clues to help another FWSI employee who is trying to quit.

On May 17th, 19th, 24th, and 26th, a small group of employees met in our cafeteria for about one hour after work and listened to the wise words of Mr. Al Bally, an American Cancer Society volunteer, and

viewed films on smoking. An American Cancer Society **Quitters Guide** was distributed to all participants and homework assignments were given out. The meetings were informal and interesting, so much so that for most of us they were eye-openers. Everyone received certificates and pins on the fourth and last night.

Those who were not successful have at least cut down and some plan to quit altogether. If you want to be a quitter plan to join us for our next get-together. It is planned for July 19th, 21st, 26th, and 28th. These two nights for two weeks classes could be the best two weeks of the rest of your life. Please call me at X-5559 for information and enrollment. If another night of the week is more convenient, please call me and we'll plan additional classes.

Reported by **Debbie Graham**

WOW – DO WE HAVE LOSERS !!!

On April 21st, 25 gals and guys attended the first **Weight Watchers At Work** program. The 10 week special program, especially planned for those who want to lose weight and want to have the convenience of attending meetings at work, finally ended on June 23rd. Our counselors ended the meeting with a big surprise . . . the group had lost a total of 289 1/2 pounds. (Just think, that could be the equivalent of two employees).

Most of the members agreed that the special way of eating was not a hardship and that if someone was motivated to lose weight painlessly, then this was the healthy way to do it. The support everyone felt from the group was one of the best parts of the program and seems to encourage everyone to try harder. Out of the original 25, we ended with a dedicated group of about 15 who stuck together and made weight loss a reality.

We hope to get at least 25 together again so that the program can continue for another 10 weeks. If we are not successful, then we will plan to introduce the program again in the fall, when vacations are over and folks are thinking about losing some weight before the holidays.

It was a true learning and sharing experience. Hats off to the fellow workers who are fighting the "battle of the bulge".

Reported by **Debbie Graham**

PICNIC AND DANCE RIGHT AROUND THE CORNER

The picnic and dance committees are seeking interested volunteers to assist in the organization of these events. If you are interested in participating in the picnic committee, please meet with us at 2:30pm Thursdays in the glass conference room or contact **Deborah Stille** (x5155) or **Mike Salone** (x6903). If you'd like to show a few fancy steps on the dance committee, please contact either **Evelyn Christian** (x5508) or **John Elliott** (x5136).

REMEMBER – IT'S UP TO YOU TO MAKE THESE EVENTS A SUCCESS ! !

FAIRCHILD EMPLOYEES CARE WHEN IT COUNTS

The following letter was received recently by Carl Schleicher, Vice President and General Manager, in appreciation of our employees:

Dear Carl,

You probably won't remember me, but I met you at Margaret Herbst's retirement party at Forest Lakes Country Club.

I am writing to ask you to express my sincere thanks to your following employees who answered my call for help recently and offered to donate blood to my very good friend, **Loraine Tobin**. Since Loraine was from St. Louis and just visiting Sarasota she knew no one. I thought about Fairchild Weston and called **Debbie Graham**. Within a half hour Debbie had these four donors: **Deborah Stilley, Sue Sutherland, Van Stone, and Barbara Boucher**.

I know in their busy, working life this was a big sacrifice of their very valuable time. It was a very generous and unselfish offer on their part. But it meant so very much to me.

Loraine passed away two weeks ago after valiantly fighting Leukemia for six months in Memorial Hospital. She was a very brave and wonderful person.

Her husband, Joe, has asked me to convey his heartfelt thanks to these very caring employees of yours, and also to Debbie Graham for her wonderful efforts.

God bless all of you,

Jerry Johnson

CONGRATULATIONS

BIRTHS

Rich Hubbard (SPS) and his wife **Patricia** are the proud parents of a baby Girl, **Brenda Marie** born May 16, 1988. Brenda Marie weighed 6 pounds 7 ounces at birth.

Hillary Norfleet (Stock Room) and her husband **Dean** (Telemetry Test) are the proud parents of a baby Boy, **Brandon** born May 27, 1988. Brandon weighed 7 pounds 9 ounces at birth.

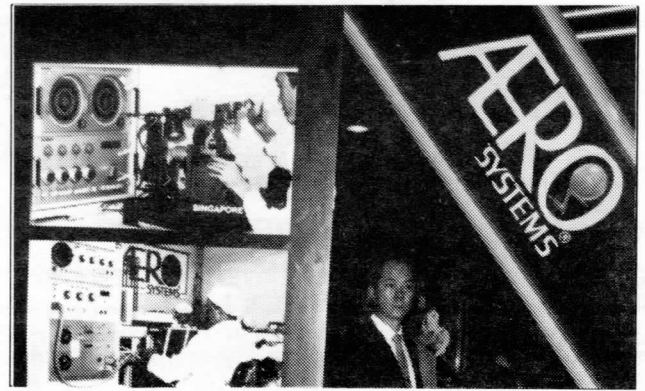
Keith Smith (Product Support Engineer) and his wife **Karen** are the proud parents of a baby Girl, **Heather Nicole** born May 15, 1988 at Brandon Humana Hospital. Heather Nicole weighed 8 pounds 15 ounces at birth.

Tim Wellman and his wife **Vivian** are the proud parents of a baby girl **Casandra Lee** born on July 27th, 1988. Casandra weighed 8 pounds 3 ounces.

WEDDINGS

Anna Goldstein (formerly Melnikov) and her new husband **Michael** were married on June 4, 1988. Anna works as a Software Engineer in the Telemetry Department and Michael is a New York C.P.A.

FWSI APPEARS IN SINGAPORE



Fairchild Aviation Recorders were well represented at the Asian Aerospace Show held in January in Singapore. This prestigious show featured avionics and aircraft technologies from all over the world and was attended by several hundred thousand visitors. **Aero Systems**, our Singapore International Sales Representative for several Far East countries and our CVR/DFR authorized repair facility, exhibited our products in their booth (see photo).

Reported by Barry Hawkins

PEARL'S LADIES (& GENTS) OF THE '80'S



Back Row: Etta Williams, Patricia Martin, Renita Jayne Mansfield, Loretta Mitchell, Tammy Bullock, Ruth Gentzler, Elizabeth Bell, & Pearl Jennings; **Front Row:** Steve Creech, Judy Tibbs, Tiffany Lasker, Linda Blair, Brian Levanti, Diane Blantin, & Joyce Cole.

Pearl Jennings (Elec./Mech. Insp.), was recently commenting on how casual people have gotten in dressing these days. "You know, the ladies rarely wear dresses and the men are so accustomed to jeans", Pearl told PULSE. Well, some of the people in the department decided to do something about it on May 27th and came to work all dressed up. "It was really something", Pearl said later, "And they even made up a sign that read, Pearl's Ladies (And Gents) of the 80's."



FOR SALE:

SEARS WEIGHT BENCH WITH WEIGHTS. Excellent Condition \$75.00. Call Deanna Turpin, Ext. 5147.

1980 DATSUN 210, 4-DOOR AUTOMATIC TRANSMISSION, AM/FM CASSETTE \$2,000.00, OR BEST OFFER. Call Kerry Smith at Ext. 5301, or 922-4048 evenings from 5 P.M. to 10 P.M.

APACHE POP-UP CAMPER, ALL FIBERGLASS CONSTRUCTION (NO CANVAS) - LIKE NEW - \$2,200. Call Mike Nastanski, Ext. 6825 or 377-4460.

VENTURE POP-UP CAMPER, NEW TIRES AND WHEELS. CANVAS LIKE NEW. Stored under shelter, must see to appreciate. Sleeps six, ice box, Stove built in. Electric hookup or 12-volt system. Boat racks on top. \$800.00 - Lets Talk. Call Kathy Kasper at 371-4901.

1977 DODGE CUSTOM VAN, Blue - Cruise, A/C, P/B, P/S, Automatic Transmission, 318 Engine, 68,000 miles, recently braked, lifetime shocks and exhaust (Midas). AM/FM Cassette - needs minor body work. \$1,800.00. Call Sharon Key, Ext. 5363 or 371-2889.

1980 CAPRICE CLASSIC STATION WAGON - Full power - New gas engine installed in 1987. \$1,500.00 Call Janice Maus, Ext. 5531 or 923-6425.

1. NATURAL RATTAN SOFA AND LOVE SEAT. very good condition. Cost \$949 4 years ago. \$300.00.
2. SPRING CREST DRAPERY RODS. very nice - wood, one 11 ft. and two matching 6 ft. long. Floor length White draperies included. \$75.00 for all, or will sell partial.
3. GARAGE DOOR OPENER. 1/3 HP. \$20.00.
4. CHILDS TRICYCLE FROM SEARS. good condition - \$10.00.
5. ALUMINUM "SPINNER" STYLE WHEELS. 14" Set of 4. Excellent condition. fits GM rear-wheel-drive cars. Cost \$85.00 each. Sell for \$30.00 each.

Call Erwin Lawson, Ext. 5445

MAKE RUBBER NAME AND ADDRESS STAMPS FOR HOME OR SHOP. All equipment: Bench, Press, Type from 6 Pt. to 1 in., handles some matrix - Paid \$2,500.00 - \$1,250.00 or best offer - must sell! Myron Klineschmidt - Ext. 5277 or 355-7854 after 5:30 PM.

1981 DODGE COLT. Hatchback, Red - 4-speed. A/C, AM/FM Cassette. Many new components. Good condition. 77,000 miles. \$1,300.00 Call Phil Decker, Ext. 5313.

17-FOOT FIBERGLASS BOAT - Center steering, 25 horse-power Johnson motor. \$900.00 or best offer. Call Diana Montgomery Ext. 5119 or 745-2668.

DISCOUNT:
 The following discount was omitted in the last issue of PULSE by mistake:

ALOHA FLOWERS	10% Discount w/ID.
3454 17th Street	(not incl. FTD out of town)
Tallywood Center	
Sarasota, FL 34235	953-3217

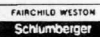
CLASSIFIED AD FORM

DUE INTO PULSE BY: JULY 15, 1988

Employee's Name _____ Tel. Ext. _____

Do you want this posted by the Cafeteria also? Yes _____ No _____
 Mail to: Mike Salone, M/S 11 or call Ext. 6903

**FAIRCHILD WESTON
 SYSTEMS INC.**



Excellence in Defense Systems Technology... Worldwide

COMMUNICATIONS GROUP
 DATA SYSTEMS DIVISION
 P.O. Box 3041, Sarasota, Florida 34230-3041
 (813) 371-0811 • Telex: 4947160
 Fax: (813) 378-1893

Address Correction Requested

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 Terry Cori
 Bill Hardman
 Barry Hawkins
 Debbie Graham
 Pearl Jennings
 Julie Soderquist
 Beverly Still
 Deborah Stilley
 Debbie Sutor