



SANGAMO WESTON

Schlumberger

SANGAMO WESTON, SARASOTA

P. O. BOX 3041

SARASOTA, FLORIDA 33578

NEWS ABOUT SANGAMO WESTON, SARASOTA

VOL II, NO. 1

JANUARY, 1980

LARGE ORDER RECEIVED FOR STANDARD PRODUCTS

One of the biggest orders for standard products we have ever received has been awarded to Sangamo Weston's EMR Data Systems and Data Recorder Division by Physical Sciences Laboratory of New Mexico State University, Las Cruces, N.M.

The Data Systems order, valued at almost \$2,000,000, is for a large quantity of 400-series and 700-series equipment in our Data Acquisition and Data Reduction product lines. In addition, our Data Recorder Division was awarded the tape recorder portion of the system. This award was for seven Sabre X tape recorders, valued at almost \$400,000.

Physical Sciences Lab is a principal contractor to White Sands Missile Range, and the equipment is to be used in a high energy laser data acquisition and processing system. Deliveries are scheduled through mid-1981.

Congratulations to the Sales, Marketing, Engineering and Applications team involved in obtaining this business.

EMPLOYEES LEARN FIRST AID



Fifteen employees from all areas of the Plant became certified First Aiders at an in-house course taught on December 4. Our thanks to the employees who participated so that they can be of assistance in case of an emergency.

A BRIGHT IDEA



Mike Mace, of Plant Maintenance, has been helping to implement a new system for energy saving. Rows of lights are being numbered to coincide with numbers on circuit breaker panels, so that Supervisors and Guards can readily turn off unneeded lights to save energy and money.

COLLEGE COURSES OFFERED IN PLANT

Many employees have signed up for the educational opportunities being offered through Company-sponsored courses here at the Sangamo Weston plant.

Courses now being taught include Management and Supervision, on Monday evenings; Elementary Shorthand, Tuesday evenings; Calculus/Analytic Geometry, Tuesday and Thursdays; and Personal Finance, Thursday evenings.

Instructors are from the Manatee Junior College faculty. Sangamo Weston pays all costs for tuition, fees and texts for these in-plant courses--a significant benefit improvement for employees. The Company pays about \$100 per employee per course.

Employees are invited to make suggestions for future in-plant courses, Personnel Manager Oti Rioux said. "We want to sponsor those courses which employees feel they will benefit from and enjoy." Because sizes of classes are limited by space and the Instructors' requirements, some employees who want to take a specific course have

(cont'd on page 3)

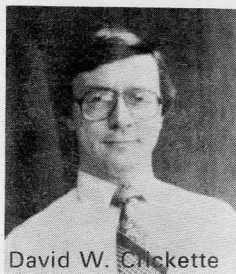
An Equal Opportunity Employer M/F

INTRODUCING THE EMPLOYEES IN ... TRAFFIC DEPARTMENT

This is the first in a series of articles about the various departments and employees around Sangamo Weston--and how we work together to produce quality electronic equipment for our customers.

Incoming goods and outgoing shipments--just about everything that comes into or goes out of our plant--is handled by Receiving and Shipping, known as our Traffic Department. Here are the people who keep that busy department humming---

The primary responsibilities of the Traffic Department are to receive all incoming materials, verify them against Purchase Orders, validate counts, and distribute to the appropriate location, as well as ship our completed products all over the world. In addition, they process and distribute our mail. The Department is managed by Marcel Dagenais who has been with us for 22 years.

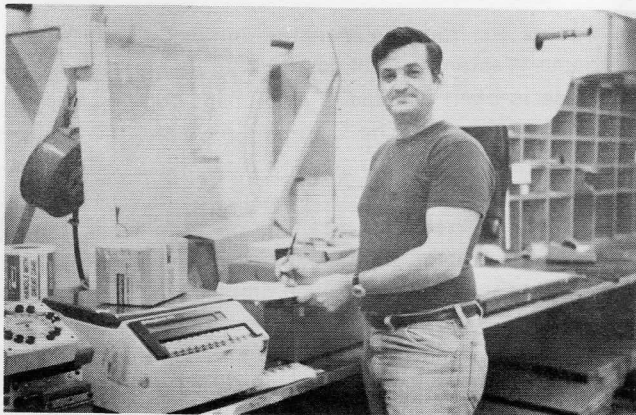


David W. Crickette

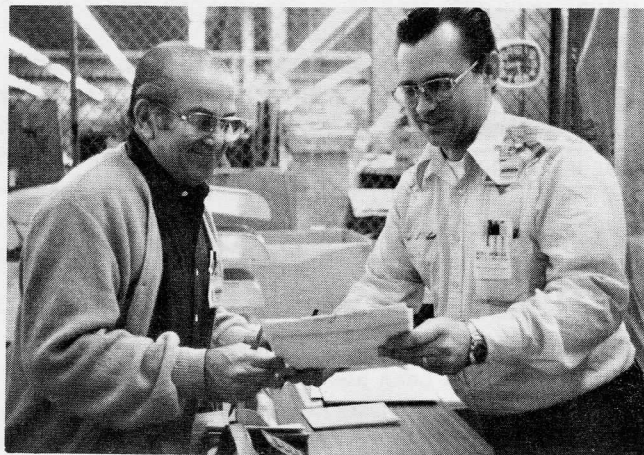
David W. Crickette
Production Control Manager



Ola Mink, of Receiving, is shown using electronic scales to make sure that incoming shipments contain the quantities of small piece parts that we ordered.



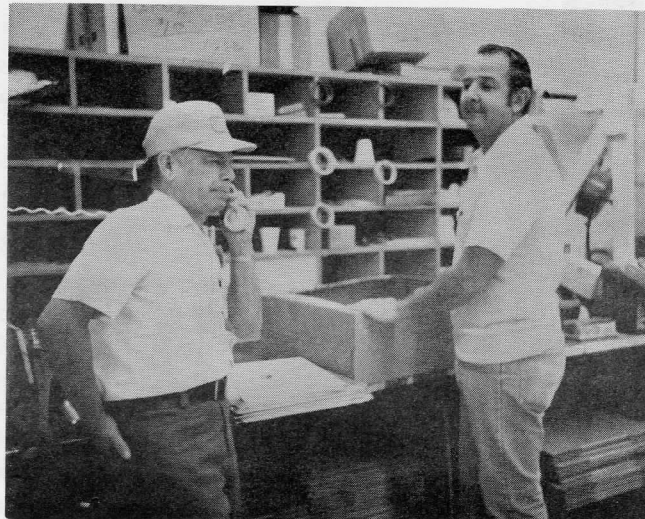
Don Case reads the packages and paper work for shipments.



Vince Catalfomo and Myron Klimeschmidt check incoming materials and verify against Purchase Orders. Hundreds of packages arrive daily via UPS, vans and air freight.



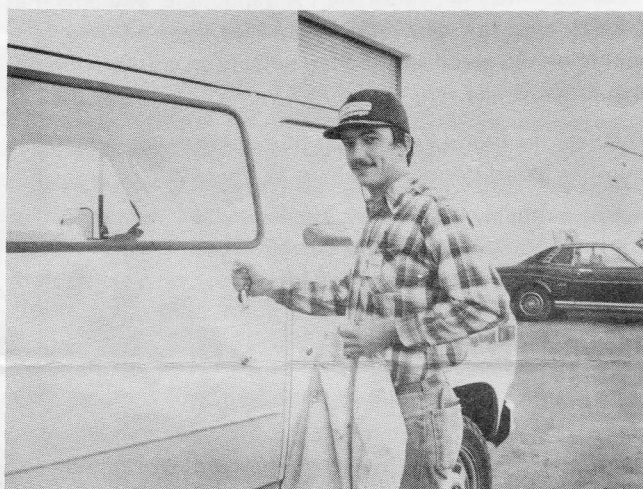
Debbie Harney does the mail and shipping paper work.



Marcel Dagenais and Eddie Sleeman keep the shipments moving to customers around the world. Packing must meet customer specifications and be secure, whether it's a one ounce integrated circuit or a four-ton system.



Armand Cheramie constructing shipping crates. Planning and preparing the crates and stencils begins weeks before the shipment.



Mark Kolchakian heads out with the mail. Mark and his van average 75 miles a day locally, picking up needed supplies and mail. He also delivers incoming materials to Departments.



Ron Barton moves supplies and equipment via forklift or van and delivers to the various departments.

DATA RECORDERS ORDERED FOR INTERESTING USES

Some significant and interesting orders for Data Recorders were booked recently by Salesmen Jerry Dow, of St. Louis, and Ed Remorenko, of Devon, Pa. The combined orders total over \$600,000.

NASA Lewis, Cleveland Ohio, has ordered six data recorders for use with NASA's Wind Turbine (Windmill) Program. The recorders are five Sabre VI portables and one Sabre IV laboratory model. Another NASA order is for eight Sabre VII portables to be used by NASA Lewis' Instrument Research Lab for scientific research conducted throughout the facility.

These 14 recorders sold by Ed Remorenko will join approximately 60 Sangamo recorders already at NASA-Lewis.

Daedalus Enterprises, Ann Arbor, Mich., ordered nine Sabre tape recorders (one Sabre IV lab model and eight Sabre VI portables) through Jerry Dow. Daedalus has used our Sabre recorders for world-wide applications in their scanners. Nearer to us in Florida, on U.S. 19 between Chiefland and the Suwannee River, a Daedalus scanner was used by the Florida Department of Transportation to locate subsurface cavities and fissures, as part of the investigations of bridge foundations.

Incidentally, if you recall your Greek mythology, 'Daedalus' was the inventor of the wings whereby Daedalus and his son Icarus escaped imprisonment.

CREDIT UNION RAISES DIVIDEND

The Board of Directors of the EMR Sarasota Employees Credit Union declared a 4% semi-annual dividend on January 3, 1980, bringing the total 1979 dividend to 7%, the highest in the history of the Credit Union.

The Credit Union now has 770 members and assets of over \$600,000, according to President Martin Belkin's report for the annual meeting January 29 in the Sangamo Weston Cafeteria. Elections are scheduled for vacancies on the Board of Directors, Credit Committee and Supervisory Committee.

COLLEGE COURSES (cont'd from page 1)

sometimes been disappointed. Employees who do enroll are, therefore, urged to make every effort to complete the course, in fairness to other employees.

An earlier course, Programming and Computers for Non-Programmers, was taught by Jon Altenbernd, Manager of Systems, on Wednesday nights from October 17 through December 12, 1979. Twenty-two employees completed this course, and over 60 employees expressed an interest in taking the programming/computers class.

In addition to the convenience of our in-plant courses, our regular educational assistance benefit provides tuition refund at 80% for employees who take courses at schools and colleges. Check with Personnel for details.

HAPPY ANNIVERSARY

Anniversary greetings to those employees marking December and January major milestones of service.



Employees with January service anniversaries included Jean Tomkinson, 20 years; David Hart, transferred recently from Oconee, S.C., 10 years; Florence Johnson, completing 25 years with Sangamo in Springfield, Ill., and in Sarasota.

Dick Harris, of Data Recorder Sales, Orange Park, Fla., marks five years with the company this month.



Eddie Sleeman and Gene Waldroop both observed their big 20th service anniversary with Sangamo Weston in December.



IT'S INCOME TAX TIME...

Collecting data for your income tax? If you itemize your deductions, you will want to know how much you spent on medical insurance premiums for your dependents' medical insurance coverage. The information you need is listed in the chart below.

1979 MEDICAL INSURANCE PREMIUMS FOR DEPENDENT COVERAGE

Spouse only	\$2.58/wk.	X	52 weeks	=	\$134.16/year
Child(ren) only	\$1.56/wk.	X	52 weeks	=	\$81.12/year
Spouse & Children	\$4.15/wk.	X	52 weeks	=	\$215.80/year

QUESTIONS AND ANSWERS

Q. Do I have to fill out a blue insurance form for every insurance claim I have?

A. For accidents--Yes. We must have one blue 'Benefit Request Form' for each accident.

For illnesses, under our major medical insurance coverage, we need just ONE blue 'Benefit Request Form' for the first illness of the year for each patient. Thereafter, the bills can be processed automatically by our insurance office, no matter how many different kinds of illnesses you have during the year, as long as the doctor's bill shows a diagnosis for the prescribed treatment.

Q. Should I pay the doctor myself, or give the doctor bill to our Insurance Office and let the insurance company pay the doctor?

A. If you can afford to pay the doctor yourself, please do so. Your claim may fall under the 1% deductible, and only that portion over the deductible would be covered. Any payments on the claim would then be sent to you through our Insurance Office.

Q. I hear the Blood Bank needs blood. Are we going to have another blood donor drive here at the plant?

A. Yes, probably in February. The date will be announced in advance, and Wendy Schroyer, of Personnel, will provide a schedule for each donor. If you have not yet volunteered, please see your Supervisor for a donor card.

CONGRATULATIONS!

WEDDINGS

Wayne Sarnie, of Calibration Lab, and Sally Van Wormer, Receiving Inspection, were married on November 16, 1979.

Warren Spaulding, of Metal Fab, married Delores Willette on December 13.

Skip Brawn, of Design Services, and Cynthia DuBois were married January 4, 1980.

BIRTHS

Myron Klineschmidt, of Receiving, and his wife Judith, a former employee, announce the arrival of their son, Ron, born on December 11, 1979, 8 lb., 1 oz.

C. L. 'Tom' Thomas, of Q.C., and his wife Kathy are the parents of a new baby boy, Andrew Patrick, born December 21, at 7 lb., 8 oz.

DID YOU KNOW THAT --

-Sangamo Weston pays the greater share of the premiums for your dependents' medical insurance coverage?

-Our medical insurance coverage has been improved, but the amount you pay for your dependents' medical insurance has been the same since 1974?

-Sangamo Weston paid about \$700,000 for group insurance on employees and their dependents in 1979?