



SANGAMO WESTON
Schlumberger

SANGAMO WESTON, SARASOTA
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NEWS ABOUT SANGAMO WESTON, SARASOTA

VOL 1, NO. 5

April, 1979

AMATEUR RADIO CLUB ESTABLISHED

A new Sangamo Weston, Sarasota Amateur Radio Club has been established, with a Club Station set up in the Engineering Conference Room. The equipment includes an SB104A Transceiver donated to the Club by our sister company, Heath, of Benton Harbor, Mich., through the efforts of Chas Gilmore, Director of Engineering.

The Station will operate on all five high frequency amateur bands (80, 40, 20, 15, and 10 meters).

Of the 27 employees who have already expressed an interest in Club activities, fifteen are amateur radio operators who hold licenses from novice to advanced class, with over 100 years of ham radio experience. Others are interested in becoming amateur radio operators.

Elected officers are President, Walter Benjamin (Machine Shop); Vice President, Rick Schneider (Quality Assurance) and Secretary-Treasurer Lee Ibsen (Marketing). One of the prime movers in getting the Club established is Eric Hogberg, of Engineering.

Activities scheduled include a code class to teach those who wish to attain Morse Code proficiency. The Novice Class license requires the ability to send and receive five words per minute; General Class, 13 wpm; Extra Class license, 20 wpm proficiency.

Amateur radio activities emphasize operator proficiency in handling messages; technical excellence in communications technology; community
(Continued on Page 3)



Rick Schneider at the key, and Walt Benjamin at the mike, with the new Amateur Radio Club's ham radio station in our Engineering Conference Room.

WE'RE NUMBER ONE!

Our men's softball team captured first place in the County Softball League's Blue League and went on to win the playoff trophy, too. Congratulations to all the team members on their season record of 12 wins and only 2 losses.



Seated: Bill Moody (outfield), Coach Nick Capuano (outfield), Robin Speidel (outfield), Bill Whaley, (Asst. Coach & catcher), Standing: Bruce Knisel (3rd base), Mark Kolchakian (catcher), Pete Athas (outfield), Rob McLendon (outfield), Ron Barton (outfield), Dan Toler, (pitcher). Missing from the photo are Tom Roma (2nd base), Curt Dixon, (Short stop), Shane Coldren (1st base), Don Mason (3rd base).



ENJOY A FESTIVE NIGHT OUT

asolo
the state theater company of Florida

Have you signed up for the Sangamo Weston Asolo Theater Party and Champagne Buffet?

The festive night out will include a performance of *Volpone*, a comedy by Ben Johnson, and a special Champagne buffet immediately after the show. The roaring, fast-paced comedy has been highly praised by reviewers. The cost is only \$7.75 per person, including the champagne buffet.

Sign up with your supervisor, or call Margaret Herbst, Ext. 553. The deadline is the first week of May. Remember the date: Thursday, May 31st, 8:15p.m.

A SALUTE TO OUR SECRETARIES FOR NATIONAL SECRETARIES WEEK

*Typing, copying, phoning, answering, filing,
Helping, organizing, greeting, finding, smiling,
We depend on you for so many things...
Here's wishing you the best that life brings.*

An Equal Opportunity Employer, M/F

EXPORT BUSINESS SENDS OUR PRODUCTS TO CUSTOMERS AROUND THE WORLD

About 30% of the business done by Sangamo Weston, Sarasota, involves export business -- selling our electronic products and systems to just about every major country in the world.

In Sarasota, Export sales and marketing are coordinated by individuals in each of the three major segments of our business: EMR Data Systems, Sangamo Data Recorders, and Industrial Systems. Sales Representatives in various countries help our in-house staff to find the new business leads. Then our technical experts help to firm up the sale.

Other technical experts from Sarasota often travel to the foreign sites for installation, service, or to train users or teach courses, and generally aid the customer to become more familiar with the EMR/Sangamo Weston equipment.

"EMR Data Systems has over 50 representatives around the world, explains Gerry Breyton, Director of International Operations. "Our people help provide support to these Reps in several regions: Asia, Bud Thurmond; Europe and Africa, Frank Grace and Peter Mansbridge, both in England, based at Solartron; South, Central and North America, excluding the USA, Chris Papastrat.

For Data Recorders, Jerry Ramsey coordinates Data Recorder Sales Reps activities around the world.

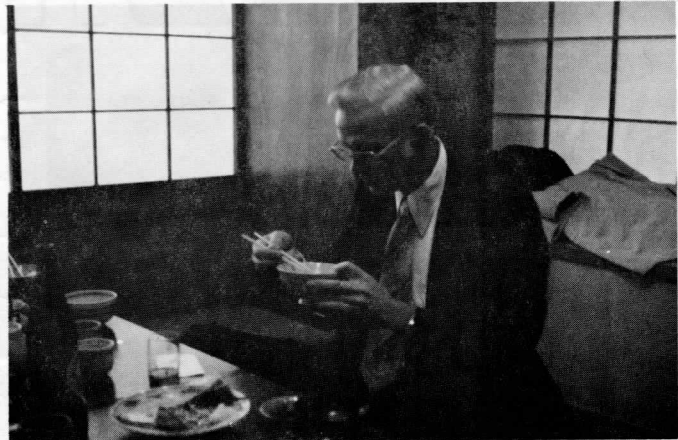
"Entertec, the Schlumberger Tape Recorder Group in Europe, is handling our data recorders in France, Germany, the United Kingdom and Italy. We handle the remainder throughout the free world, through our Reps," Jerry explains. "We can count on a good 30% of all Data Recorder business being export trade.

"One system was installed in Peking, China recently. It includes several Sangamo Weston Data Recorders and is being used in infrared scanning of agricultural crops searching for blight, rust, or similar farming problems. It took considerable effort by the prime contractor to get the necessary OK from the various Government agencies to sell that system to China," Jerry said.

In Industrial Systems, Don Turrell reports we have installations in Mexico (electric utility); India (offshore oil and flood control systems) and Egypt (gas pipeline). "Remote Data Acquisition Control



Export activities in EMR Data Systems are handled by Chris Papastrat, Gerry Breyton, Bud Thurmond, and Linda Walker.



Senior Applications Engineer Art Kelley was adept with chopsticks during a recent business trip to Japan with Bud Thurmond. Art taught a course on the Model 708 PCM Processor for customers and Reps, and called on customers with Bud.

(RECON) Systems export opportunities are being pursued, and prospects look very good there," Don said. The current export sales level in Industrial Systems is about 15-20%, with the export responsibilities shared by Bill Hardman, Barry Campbell, Don Turrell and others in the Industrial Systems group.

If you were involved in the export business, you might find that the "glamor" is modified by jet lag, unusual foods that upset your digestive tract, three-week trips away from home, and the need for two sets of clothing for the hot and cold climates.

But ever-optimistic Gerry Breyton advises our hardware and software engineers and technicians to "keep your passports ready because of the increasing export Data Systems business we are trying to bring to Sarasota."

Un Satélite Informará Cada Media Hora con Fotos el Estado del Tiempo



Es probable que el nuevo sistema meteorológico sea adoptado definitivamente por Venezuela.

El instante en que sale una fotografía con información del tiempo, recibida ayer en el despacho de Brown.

Headlines in a Venezuelan newspaper highlighted our weather satellite data handling systems which Ed Fearn demonstrated to potential customers in Venezuela recently. Three Caracas TV channels and newspaper articles covered the story. Our equipment helped the Government agency give Easter holiday weather advisories to the public.

MARATHON MAN Congratulations to our own long-distance runner, Kent Morgan (Director, Data Systems), who competed in the grueling 26-mile Boston Marathon and finished in 3:25.33...Other Sangamo Weston runners competing in various local events include Lorraine Tominelli, Chuck Berster, Francis Wozniak, Dale Woodland and Dick Vorce.

AMATEUR RADIO CLUB (Continued)

service in emergency disaster communications, and more sophisticated state-of-the-art communications, such as Earth-to-Moon-to-Earth, or Earth-to-Satellite-to-Earth communications. In fact, amateurs have launched eight satellites as piggy-back riders called "Oscar" (Orbiting Satellite Carrying Amateur Radio).

Our Amateur Radio Club's next meeting will be on May 8 at 4:30 P.M. in the Engineering Conference Room. The Club Charter will be discussed, and all interested employees are invited to join. See Thad McCulloch, Ext. 259, Membership Chairman, or any Officer for more information.

Charter members include:

Ed Bassett-K9DPU, Allen Bartell, Walter Benjamin-WA2PIZ, Chris Freeberg, Chas Gilmore-W8IAI, James Griggs-WA4NFO, Herb Hasty, Rob Henningsgard-WA0ZGT, Eric Hogberg-W4TAH, Lee Ibsen-WD4PPV, Clarence King-KA4AAJ, Greg Magin-WB8FVI, Thad McCulloch-WB4GLN, Chuck Miller-WB8FLV, Nick Ostrye, Stan Pathway-WD4HQA, Rick Schneider-WA4CGJ, Elbert Warren-W4PHG, James White, Don Woodworth-WA4GTO

NEW COMPUTER SYSTEM

An IBM 370/145 computer system has been installed in our business Data Processing Department, culminating eight months of planning. The upgrade of our business Data Processing Department is designed to raise the level of computer systems to support the company's recent and anticipated growth.

"The new system is about five times faster internally and can support up to 64 on-line terminals," explains Dave Crickette, Management Information Systems Manager. "We expect to have about 40 terminals located in all departments by year-end."

The major system to be developed is a Manufacturing Control System, parts of which will be operational by year-end, with the remainder completed in 1980.

"This system will provide management and production people with information to help control material flow, reduce shortages, reduce inventories, improve shipping schedules, and provide other timely information to allow corrective action where it is necessary," Dave said.

Our Programmers are currently readying the switch-over from the old computer system to the new one. The new computer system will be operating 24 hours a day, at least six days a week.



Mike Rhodes, Business Programmer, and Peggy Glezen, Senior Computer Operator, with new IBM 370 central processor unit.

HAPPY ANNIVERSARY

Five long-time employees were honored at our first-quarter service awards luncheon recently. The "catch-up" ceremony enabled Sangamo Weston, Sarasota to present 20-year gold watches in recognition of employees whose anniversaries of 20 years (or more) occurred during the first quarter of this year. General Manager Tony Martin participated, along with Master of Ceremonies Jerry Ramsey and the Supervisors. Gold watches and service pins went to:



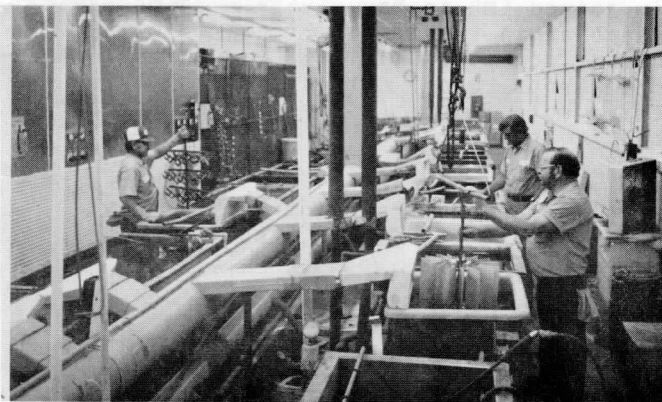
Congratulations to: Eldon Andrews (1-29-51), John Boehner (2-3-55), Florence Johnson (1-26-55), General Manager Tony Martin, Donald Wilson (1-3-52) and Maurice Calvert (2-21-51).

Marking his tenth service anniversary in April is Marcel S. Gill, Northeast Regional Sales Manager for Data Recorders.

PLATING ROOM GETS IMPROVEMENTS

Renovations are continuing in various areas of our plant. Pictured below is the Metal Plating Room where improvements are underway in the floor treatment, the drainage system and the plating tanks. A new, dropped ceiling was installed to improve lighting, and a fresh paint job has brightened the room.

Plant Engineering and Maintenance personnel will continue renovations on the remaining tanks, ventilation system, etc., in the near future.



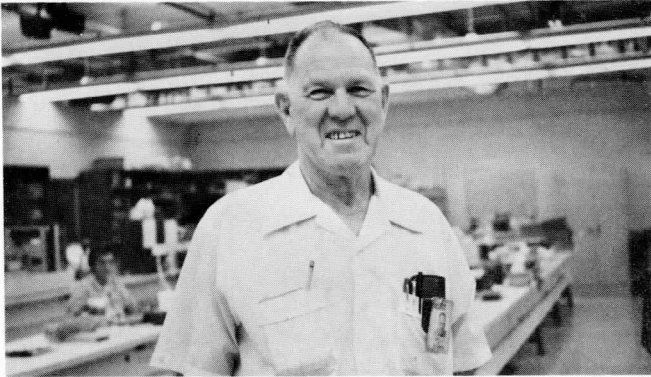
Jess Soto-Mayor, Dave Brown, and Joe Eaton in renovated Metal Plating Room.

EMPLOYEES GIVE BLOOD

Some 75 Sangamo Weston employees were blood donors earlier this month when the Lower West Coast Blood Bank mobile unit visited our plant. Thanks to all the volunteers and to coordinator Wendy Schroyer for your life-saving effort.

JIM MOFFAT SAYS 'AU REVOIR' TO BECOME OUR 41ST RETIREE

Jim Moffat, known as "Sarge" to two decades of EMR/Sangamo Weston employees, is retiring effective May 1, after 22 years of loyal service. This is Jim's second retirement. Before joining EMR he had a 22-year stint with the U. S. Army.



Jim "Sarge" Moffat

With Jim's background, you could write a book. As a young man he joined the Horse Cavalry during the Great Depression. "We got \$17.80 a month in those days, and 20¢ went to the Old Soldiers Home," Jim recalls. He was in the Infantry in the Philippines when the Japanese attacked, during World War II. He lived through the infamous "Bataan Death March" and the hunger, forced labor, disease, etc., as a prisoner of war for 3½ years. When freed, he weighed 97 pounds, approximately half his regular weight.

After three months in a California hospital and lots of rest, he returned to active Army duty. He retired from the Army as a Master Sergeant in 1956, after serving in Korea.

Jim joined EMR in May, 1957, as a mechanical assembler in the temporary quarters the company occupied on Clark Road. He progressed to Group Leader duties and has played an active role in our Assembly areas for all these years.

"Now my wife Jean and I will be doing some traveling around the country," Jim says. "Maybe Hawaii and Alaska, too." Enjoy it, Sarge. We'll miss you.

CONGRATULATIONS!

News about employees' weddings or births? Please call the Editor, Ext. 553, or write to PULSE, Mail Stop 11.

WEDDINGS

Linda Vaughan, formerly of Accounting, is now Mrs. Rick Allen (3-17-79). Rick is in our Cost Accounting Department.

Oliver Brooks (Technical Publications) and Linda Dame were married on the beach at Clearwater, Fla. 3-29-79.

WELCOME BACK, LADIES



Lucy Williams, Clio Hutcheson and Myrtle Dusel are back with us for part-time employment.

When skilled Assemblers were needed recently, our Production Department decided to look for experienced electronics Assemblers who might be interested in part-time work.

The happy result is that three of our former employees, all veteran Assemblers and each with about 20 years of experience with EMR, decided to rejoin their former colleagues in part-time jobs.

Myrtle Dusel, Clio Hutcheson, and Lucy Williams are now enjoying working about 20 hours a week.

"It's just like coming home," they all agree. They find the plant improvements good to see, and a little confusing. "First week back I was asked to go to the Paint Shop. When I went the old route, I ran into a wall, so I had to ask for directions," Myrt relates.

"I used to dream about being back at work," Clio reports, "and now it's like a dream come true." Myrtle and Clio are Early Retirees who are back for a little pin money and change of scene. Lucy says she wants to give it a try, for as long as her personal responsibilities at home permit her to work.

Incidentally, there could be other openings for experienced, part-time employees in the Machine Shop and in Assembly. If you know some good, experienced candidates, see Wendy Schroyer in Personnel.

CONGRATULATIONS (continued)

Debbie Paxton (Purchasing) and Tim Lake (Receiving Inspection) were married 3-31-79.

Cathy Hassard (Assembly) is now Mrs. Eddie Wilson 4-7-79.

Jeff Norris (Harness area), son of Don Norris of Drafting, married Sue Wilson, 4-21-79.

BIRTHS

Penny Haller (Assembly) is the mother of a baby boy, Larry Keith, Jr., born 3-29-79.

Rick Englund (Plating) and wife Bernice are the proud parents of Sara Ruth, born 4-20-79.