



LORAL
Data Systems

P.O. Box 3041
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VOLUME XII, NO. 5

SEPTEMBER/OCTOBER 1990

LEARJET ORDER

An order for two Telemetry Data Acquisition Systems has been received from Learjet Corporation in Wichita, Kansas. This order is a follow-on resulting from a Data Acquisition System delivered in June to the Canadair Aerospace Group of Bombardier, Inc. in Montreal, Quebec. With Bombardier's recent acquisition of Learjet Corporation and their plans to relocate their aircraft certification testing to the Learjet facility in Wichita, it was their desire to update the flight testing and display capability at Learjet.

The two systems to be delivered to Learjet are essentially copies of the system provided to Canadair. The first system will be used to support the Canadair activities at the Learjet facility; the second system will support testing of the corporate jet aircrafts manufactured by Learjet and utilized by many corporate executives and celebrities.

Each system consists of an EMR 8715 Telemetry Preprocessor, 1700 and 8000 series products, Model 85 Tape Recorders, and a DEC VAX 3900 computer system. The two computer systems, DEC work stations, and common peripherals are interconnected by a Local Area Network (LAN). The software to be provided with each system is also a duplicate of that provided earlier and consists of EMR standard 8900 series modules and special alarm and display modules developed on the Canadair project. The contract includes training and maintenance support after installation on site. The contract value of this order is \$1.7 Million.

(Continued in next column)



"RIDE THE UNITED WAVE"

These are words that are echoing across Manatee and Sarasota Counties as industry and business combine to help in the United Way 1990 Campaign. At Loral our campaign has been underway for several weeks now. The employee goal for this year is \$45,000.

A United Way Volunteer Orientation and Planning Meeting was held on October 15 to begin the campaign. An appreciation luncheon was given to the volunteers on October 18 with the United Way Sarasota Campaign Chairman, Art Wood, Jr. as the guest speaker. Mr. Wood is president of the Northern Trust Bank of Florida, Sarasota.

And now the meetings are over, the tape has been viewed, and the speakers have done their part; now the time is yours. Time to ride the United Wave.

Phil Luquette

Delivery of the first system to Wichita is scheduled for this December; the second system is planned for February 1991. When asked about the weather in December, the Learjet people indicated that not much snow is normally received at that time, but when it does snow, it is usually "horizontal." Any volunteers for the February installation?

Jack Cain



GRAND OPENING

LORAL HEALTH AND FITNESS CENTER



On Friday, September 21, the entire company was invited to a free picnic lunch in the woods adjacent to the rear of our building. We were all invited to see, first hand, the work that was done by our Facilities Crew and Maintenance people in putting this together. They have been working very hard on this project, through the hot summer and many Saturdays, to get this all together. They have done a wonderful job. They truly deserve a round of applause for a job well done.

The back side of the invitation gave everyone a map of the activities available to all of us. You could start with the Nautilus Fitness Center and then, if you are up to a little more strenuous activities in the sun, you could try out the Basketball Court and/or the Tennis Court. A little further on you would find the Recreation Facility Showers and Restrooms. Nearby are the Oxygen and First Aid equipment and the telephones. If you are still ready to work harder, you could stop for a game of Volleyball in beautiful white beach sand, instead of the hard clay or grass. These folks have thought of everything to make it a truly "fit" place to be.

As you proceed back a little further towards the Fitness Trail you will find yourself in the cool wooded area which has been cleared and leveled to make it a pleasure to go from one exercise site to the next. If you are a member of the faint of heart group, you could pace yourself to walk through the wooded area from station to station and do some of the exercises set up at each site. A great deal of thought and energy has gone into this facility. We do hope that you have been able to take advantage of the opportunities which have been given to us. SEE YOU THERE!

Below we have a few photos taken the day of the grand opening and some of our employees enjoying their picnic lunch.





LORAL FAMILY PICNIC 1990

The LORAL FAMILY PICNIC was a great success. The children were thrilled with their "Painter's Caps"; the adults enjoyed their gifts and many plan to use the bags they received for their change of clothing when using the new Health Facility behind the plant.

In spite of the threat of a hurricane, along with the help of the weather man and many prayers, it turned out to be a beautiful, sunny day. We are picturing below and on several other pages, photos taken by our Photographers from Illustrations. The games were geared to both children and adults, with some for even the real little ones. Our thanks to the Committee who worked hard and long to put this together. It requires many months of planning and a great deal of time and effort on the part of the Committee to bring it all together.



PICNIC PRIZE WINNERS !!!

GRAND PRIZE: 2 nights at the Holiday Inn, Lido, with Sunday brunch, a garment bag and 2 days' car rental from Budget Car Rental - Patty Lehman

DOOR PRIZES:

Portable Stereo - David Conden
Space Saver Coffee Maker - Dave Lyon
Cordless Phone - Peggy Creadon
\$100 Gulliver's Travels - Judy Jennrich
Luggage - Zoraida Muriedas
Hyatt Weekend for Two - Ron Connally

BINGO WINNERS:

Watch - Debbie Jones
Talking Clock - Gretchen Hotalen
Camera - Wendy Fuller
4 AMC Movie Passes - Ken Flippo
Cross Pen & Pencil - John Elliot
Cordless Screwdriver - Larry Creel
Igloo Cooler - Edie McDonald
B-B-Q Grill - Missy Anderson
Cafe Beneva - Lunch/2 - Bernie Dorobkowski
\$20.00 - Judy Kleinschmidt
\$25.00 Kash 'N Karry Cert.- Ralf Muriedas
\$20.00 - Carl Ammen
\$20.00 - Kay Cole

ADULT MATCH GAME

\$25.00 Kash 'N Karry - Ed Kasper, Ron Sumner, Herb Larrabee
Dust Buster - Joanna Nguyen, Reli Seleanu
Clock Radio/Cassette - Beth Putnam Rueger, Linda Altice

LIL RASCAL RELAY:

1st: Samer, Fuad Ali's son
2nd: Shane, Jackie Newberry 's g'son
3rd: Crystal, Paul Guck's daughter

CHILDREN'S MATCH GAME:

Electronic Keyboard - Holiday Headings, Spencer Workman
Cassette Player - Johanna Whitmire, Jason Salter
Movie/Game Room/Ice Cream Gift Certificates - Mike Phillips, Jeff Munson
Pirate's Cove Gift Certificates - Chris Parrish, Kathy McCrea

GOLF - LONGEST DRIVE:

1st Place (Ladies) - Debbie Sutor
1st Place (Men) - Andy Zarling

EGG TOSS:

1st: Mike Phillips, Jeff Munson
2nd: Cara and Lisa Potoka
3rd: Lyndsey Creek, Alicia Salter

VOLLEY BALL, 1ST PLACE TEAM:

Jim Azukas, Endre Berecz, David Held, Greg Lambert, Jim Robinson Bruce Templeton, Phil VanAtta, Scott Zeiner

DIAPER DERBY:

1st: Shaylyn, Jackie Newberry g'daughter
2nd: Ellen, Mike Weed's daughter
3rd: Cameron, Joe Yeager's daughter

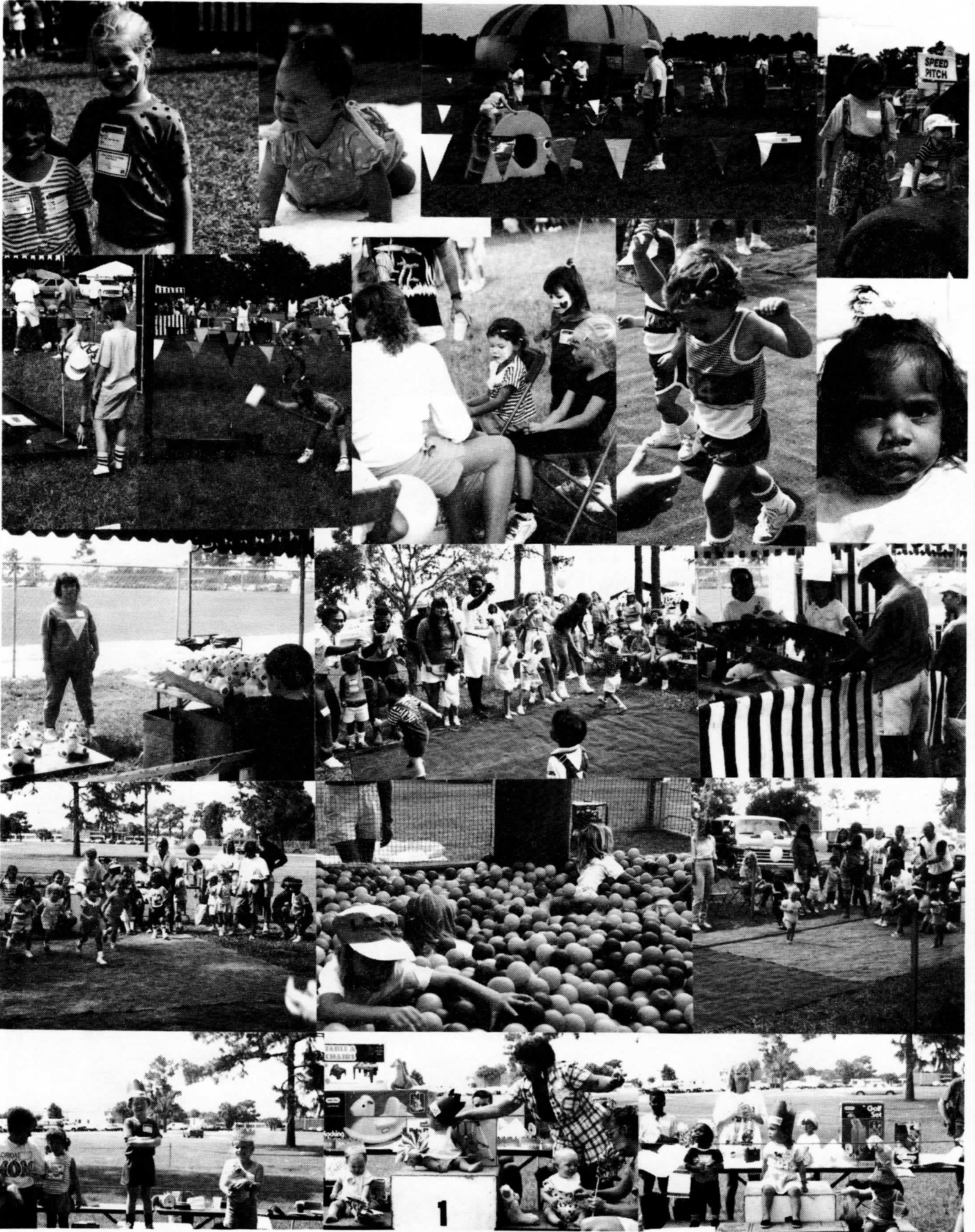
TODDLER TROT:

1st: Tyan, Linda Sittler's daughter
2nd: Ryan, Juanita Lane's son
3rd: Lonnie, Lon Benson's son

RUG RAT RACE:

1st: Paul, Gail Salter's son
2nd: Kristin, David Condon's daughter
3rd: Suzanne, Ann Murray's g'daughter





KELLER'S CORNER

Loral has completed the acquisition of Ford Aerospace. As a result, Loral's revenues are approaching \$3 Billion per year.

This is a major acquisition which will benefit Loral and Data Systems Division. Ford is primarily a large systems supplier and buys almost all of the products, assemblies and subsystems.

We at Data Systems have not sold a great deal of products to Ford in the past. This will change as Loral wants Ford to buy as much as possible from within Loral. We have already visited at least five divisions of Ford to sell them our products. They are very receptive and we anticipate increased orders in Telemetry, Instrumentation Records and SPS.

I am especially pleased with this new marriage since we don't compete with Ford. Any business we get from Ford will be added to our existing orders.

See you all at the "State-of-the-Union" meetings on November 7th and 8th.

Joe Keller

HAPPY ANNIVERSARY

SEPTEMBER 1990



Fran Hinkle, 5 Yrs., Dan Cunningham, 5 Yrs.
Missing from photo: Fred Lowery, 10 Years,
Chet Reynolds, 20 Yrs. (California Office)

This and That...And a Little More About Our Family....

Bundles of Joy arrived at the homes of

Kim Smith, SPS, and her husband, Kerry, Telemetry Engineering, welcomed a new baby boy on September 20. Adam Robert Smith weighed in at 4 pounds, 12 1/2 ounces and is doing just fine.

Steve Frayer, Illustrations, and his wife Raechel, announce the arrival of their son, Christopher Michael, who was born on September 22. Christopher weighed in at 6 pounds, 5 ounces.

Employees Judge Essay Contest...

SouthTrust Bank in Sarasota conducted an Essay Contest in Sarasota County entitled: IMAGINATION IS STAGE 1 with over 200 participants ages 8 to 18. Loral Data Systems was asked to participate in the judging. We had six volunteers for this task. Three were randomly selected to attend the luncheon at which time they read through the essays which were screened earlier by the committee as being the ones with the most imagination and creativity. The final decision was made by the judges.

Bill Waggener, Jr., Sue Nurczyk and John Wood were judges along with one from Channel 40 and one from the Chamber of Commerce. The winner was a 9 year old, third grader from Gocio Elementary School named Sarah Murchison. Congratulations to Sarah for her views on what this world will be like when she is in her twenties and a big thank you to all our employees who offered to take part .

OCTOBER 1990



Lori Yoder, 10 Years, Don White, 10 Years

EMPLOYEE ETHICS RESPONSIBILITIES

TO COMPLY WITH LORAL'S CODE OF ETHICS

TO REPORT

- IF REQUESTED TO ENGAGE IN ANY ACTIVITY CONTRARY TO THE POLICY
- IF YOU HAVE REASON TO BELIEVE ANY OTHER EMPLOYEE OR REPRESENTATIVE OF THE COMPANY IS ENGAGED IN CONDUCT CONTRARY TO THE POLICY

CHANNELS FOR REPORTING

- HIS/HER SUPERVISOR
- SUPERVISOR'S MANAGER
- PERSON DESIGNATED WITHIN THE DIVISION FOR INVESTIGATING REPORTS

COMPLIANCE MATTERS:

MARK MUSTICO - SPS GROUP
ROYAL BECHTOLD - ALL OTHERS

SECURITY MATTERS:

BILL SHAW - ALL GROUPS

CALLING THE DIVISION HOTLINE NO. 6869

CALLS MAY BE ANONYMOUS. ALL HOT LINE CALLS WILL BE HANDLED CONFIDENTIALLY.
YOU MAY CALL BACK TO LEARN WHAT ACTION WAS TAKEN.

CALLING/WRITING LORAL CORPORATION VICE PRESIDENT AND CONTROLLER

BOB LAPENTA
600 THIRD AVE.
NEW YORK, NY 10016
(212) 697-1105

CALLING/WRITING INDEPENDENT OMBUSMAN

ROBERT GREGG
C/O HAZEL, THOMAS, FISKE, BECKHORN, AND HANES
3110 FAIRVIEW PARK DRIVE, SUITE 1400
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Address Correction Requested

Editor: BERENICE HENDERSON (x6945)

REMINDER

ELECTION DAY

TUESDAY,

NOVEMBER 6, 1990

YOUR VOTE DOES COUNT.