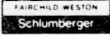




**FAIRCHILD WESTON
SYSTEMS INC.**



FAIRCHILD WESTON SYSTEMS, INC.
DATA SYSTEMS DIVISION
P. O. BOX 3041
SARASOTA, FLORIDA 33578

**BEGINNING OUR 31ST YEAR
OF PROGRESS IN SARASOTA**

VOLUME X, NO. 5

MAY, 1988

“A FRESH START”

19 employees from FWSI and one employee spouse, accepted the challenge and enrolled in the American Cancer Society program of smoking cessation titled “Fresh Start”. On May 17, at 5:00 PM the group met in the cafeteria and were introduced to Mr. Al Bally, an ACS volunteer who is the class facilitator. Mr. Bally quit smoking over 40 years ago.

Bob Carlson, Linda Fledderman, Mike Riley, Joe Yourkoski, Steve Troyan, Billy Seiffert, Donna and Steve Roth, Tony Reali, Cora DiVirgillio, John Elliott, Dorothy Berner, Jeff Morrow, Howard Graham, Jim Casteel, Carlo Mammelli, Mary Francis, Julie Northrup, and Debbie Graham, are all attempting to break the habit. The program lasts two weeks, with meetings twice a week, and as time progresses more and more participants will taper off until they completely quit smoking.

If you see any of these individuals give them your encouragement and support. Acknowledge to them that you know how hard it is to quit and that you admire their efforts. Your interest is encouraging to them and make their efforts easier. Good luck to all of them!

This FREE program will be repeated if interest is shown by other employees who may have missed this class. Remember, your family members are always welcome. Please call the nurse at X5559 if you wish to join the next class.

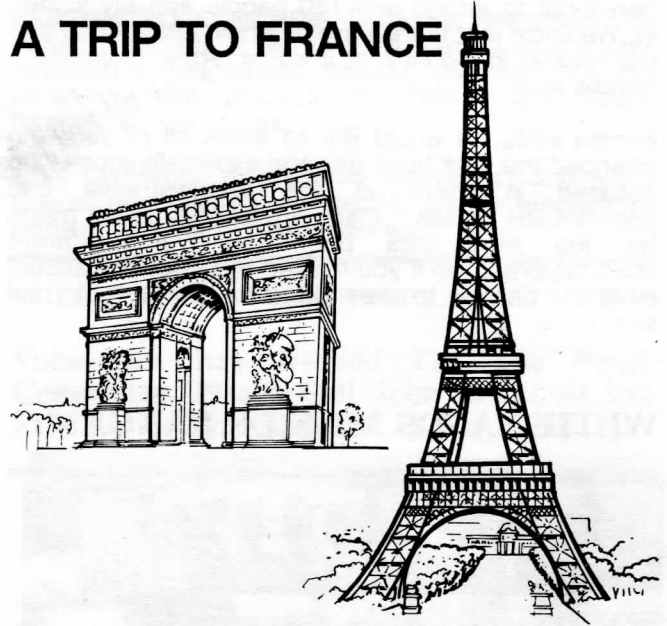
FWSI SPONSORS DATA BOOK DAY

On Tuesday, May 17, 1988, many of you may have noticed a barrage of people mingling near the auditorium. Well, according to Sandie Woods, Components Specialist, that gathering of people was “the result of a very successful Data Book Day sponsored by FWSI and one of our distributors, Hall-Mark Electronics”.

A Data Book is a guide to parameters, specifications, and applications, to various electronic devices and components. The Data Book Day was developed to bring together various electronic company representatives and FWSI engineering personnel to discuss applications with the various manufacturers represented, as well as share information pertaining to updates of the data books. In addition, the Data Book Day served as a means by which Components Engineering could centralize the distribution of such material.

(Cont'd on page 2)

A TRIP TO FRANCE



During the month of April, Representatives from Instrumentation Recorder Production and manufacturing Engineering visited The FWSI Facility, D.A.R. (formerly Enertec), in Velizy, France just minutes from Paris. The trip was a scheduled objective as part of the overall plan to transfer the production of the Model 15 (4115) to the United States for American programs.

Representing Instrumentation Recorder Production were Bob Moore and George Bennett. Manufacturing Engineering participants included Chris Lester, Ben Robinson and Rob Ramey. There were many program objectives defined before departing on April 16th; the two most important objectives were, 1) Transfer D.A.R. personnel to insure the success of current and future product transfers. (i.e. Model 9 (SLB 5639), Model 15 (4115) and Rotary Recorders)

While in Velizy, the FWSI team had the fortunate opportunity to work with many different people who have been building the production techniques for such things as machining of magnesium castings, reel hub machining and assembly, precision tape deck assembly, electrical set-up and final testing procedures. When George Bennett was asked about his experience at the Velizy plant, he stated, “the people that were working with me were very congenial and bent over backwards to help me with questions I had and to get documents that I needed

(Cont'd on page 3)

DATA BOOK DAY

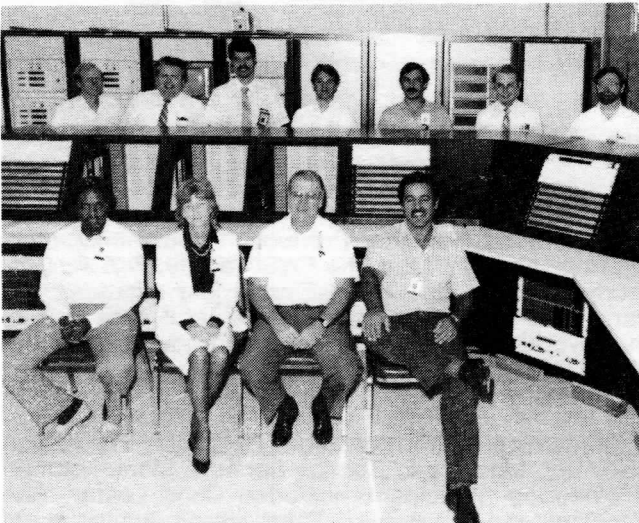
(Cont'd from page 1)

Twenty eight manufacturers were represented at the event, and Hall-Mark Electronics provided both refreshments and a U-Haul full of data books for those in attendance.

According to Sandie Woods, "This was the first Data Book Day held at Fairchild, but by the response we had, it won't be the last!" "We invited 150 Fairchild personnel to attend and 120 people actually signed in. We know that there were others in attendance that did not sign in, so all in all it was a terrific response", Sandie said.

Sandie adds, "I would like to thank all of you who attended the data book day and especially those who assisted in many of the administrative and coordination details." Plans are already being made for the next data book day with different manufacturers, so if you missed this one, you should have the chance to experience the event again real soon!

WHITE SANDS MISSILE RANGE



Front Row (L to R): James McCutchen, Sue Sutherland, Dick Haase, Fuad Ali. Back Row (L to R): Bill Anderson, Dave Lyon, Troy Schleicher, Dan Smith, Chip Voss, Erwin Lawson, Bill Turchstone.

During the past ten months, FWSI employees have been designing, assembling and testing a large scale Telemetry Data Handling System (TDHS) to be used at White Sands Missile Range (WSMR).

The TDHS performs data distribution, conditioning, digitizing, demultiplexing, decommutating, tagging, merging, processing, converting, logging and displaying of telemetry data received from WSMR's telemetry acquisition and relay system. Its flexibility allows for interfacing to other existing or future WSMR automatic data processing equipment.

This telemetry system, consisting of 35 equipment racks and eight work areas, is one of the largest

produced here at FWSI. The system is controlled by a Concurrent Model 3082 supermini computer.

The TDHS, which is about half finished, has required many of the specialized skills the company has, including design engineering, software development, drafting, manufacturing, and technical documentation. Requirements for training and field service are scheduled later in the program.

AUTOMATION CONTINUES...

Over the past several months, many areas of the facility have become more automated; with Tech Pubs just recently updating their abilities with the new CAPS system. Now, Design & Drafting can boast of being on the leading edge of technology.

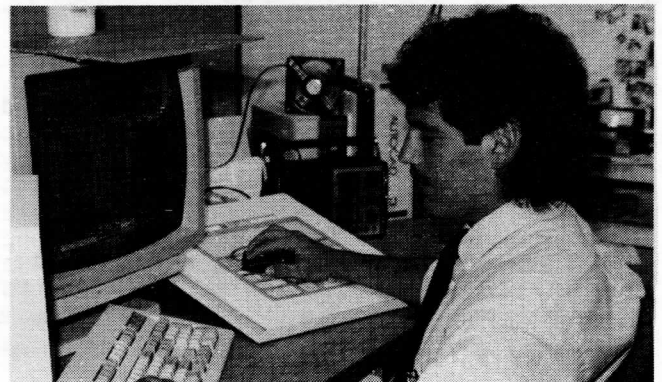
The most significant impact on the Drafting environment, since the T-square, has been installed and is running in Design & Drafting. Up to now, only PC boards were designed and documented by a computer system, the oldest being the Computerwork workstations. IBM PS/2 PC's on desktops have taken the place of the bulky 4' by 5' drafting boards where all mechanical type drawings were still being produced manually. AutoCad is the mechanical software package being used on the PS/2's.

This is the initial step in achieving a long term objective of having a centralized electronic data base containing all of FWSI's engineering documentation. Kind of an electronic Engineering Document Center (EDC).

Over the years, the electrical (PC board) design function was separate from the mechanical design function. It became automated and the term "CADDs" was attached to it. "CADDs" which stands for Computer Aided Design & Drafting System can now be associated with the entire Design & Drafting function.

The basic concept of Design & Drafting is to take the ideas and concepts of a particular product from engineers and technicians and transform them into a graphics and text language to enable a Manufacturing facility to build the product. This is very simplistic in nature due to the various constraints put on the contents of documentation by both customers and producers of the equipment.

The enthusiastic support and willingness of Design & Drafting folks to learn how to use the PC's has made this newest automation addition a smooth transition.



FAIRCHILD RETIREES KEEP IN TOUCH



Left to right Dave Clouse, Mauri Calvert, Eldon Andrews, Ed Carron, Charlie Flatley, Bill Wilson, Mike Gerack, Hank Zarnoski, Fred Steifel, Center is Bob Johnson.

For some time now a group of FWSI retirees have been gathering for lunch and gab. They meet every other Friday at Dino's, a pizza place on Bee Ridge Road.

The group consists of Fred Steifel (Manufacturing Engineering), Bill Wilson (Manufacturing Engineering), Bob Johnson (PWA Supervisor), Mike Gerack (Fab Inspection), Charlie Flatley (Production Control), Eddie Caron (PWB Plating), Mauri Calvert (Manufacturing Engineering).

These guys not only keep up with one another, but they stay abreast of the current situation in the plant by inviting some of their younger friends from the factory to join them. Actually they often tell their guests what is really happening. They also provide an additional resource for problem solving and often offer advice to address current factory problems, even though they may not be asked.

It is a pleasure to observe their interest in the goings on within the company and their former associates. Many discussions are held in relating past experiences and some turn out to be hilarious. They all appear to be in excellent health and enjoying the retired life. They all look forward to each get-together and it gives them the opportunity to get away from their everyday activities. The jokes fall as frequently as the beers and all are now recognized by the management, as well as the waitresses, and welcomed with open arms. It truly is an outlet and, a welcomed one, to those involved. Nice going fellas, it's a pleasure to be associated with you.

REMINDER...

IF YOU RELOCATE FROM ONE OFFICE TO ANOTHER AND CHANGE TELEPHONE EXTENSIONS, PLEASE CONTACT DEBBIE SUTOR AT X5507 SO THAT THE CORRECT INFORMATION CAN BE GIVEN OUT TO OTHER EMPLOYEES AND THE SWITCHBOARD OPERATOR.

A TRIP TO FRANCE

(Cont'd from page 1)

for our testing. I also found it very interesting to learn that my colleagues, in France, were very eager to learn English". At first, I was concerned about getting the information that I needed due to the language barrier but I was surprised to learn that through watching hand motions or performing the work myself that I could, and did, achieve all of my objectives. Of course, when all of those things did not work, I had the luxury of having Ben Robinson translate for me. In addition, the people at D.A.R. went out of their way to help me and were very kind and considerate".

The production transfer of the Model 15 (4115) for U.S. programs is well underway. The first unit is scheduled to ship from Sarasota in August of this year to the United States Navy.

On a personal note, the FWSI team was able to spend time enjoying the French culture and visiting many of the historical monuments. Speaking of Paris, Chris Lester said, "it's amazing that Paris is a vibrant and modern city, yet mixed in with this, is a tremendous amount of historical wealth." Other members of the team were asked what they would recommend if someone were to visit Paris. Bob Moore stated, "if you ever go to Paris you must visit the Eiffel Tower. It is an amazing structure. I was surprised by it's size." George Bennett agreed with Bob about visiting the Eiffel Tower and added, "the Eiffel Tower gives you a spectacular view of Paris. The night view of Paris from the tower is fantastic."



Bob Moore (Foreground) working with the Model 15 Reel Hub Assembly. Bob is assisted by (from right to left) George Bennett, Chris Lester and Christian Dufлот.

AMATEUR SOCCER LEAGUE

Chris Lester (Manufacturing Engineering) and Mike Hutchinson (Telemetry Engineering) are interested in putting an amateur soccer league together for the fall season.

Age group will range from 16 and up.

If you are interested, please contact Chris (x5456) or Mike (x6810) for more details.

CSG Computation Services Group

This month we will pay tribute to the men and women of our Computer Services Group (CSG, formerly Data Processing Lab).

Did you ever wonder just who "WATCH DOG" is and why he devours you when you don't work on your logged on account for awhile? When you have trouble and call for help do you know who belongs to the voice that answers Ext. 5333? Last, but not least. . . WHO IS THAT MAN IN THE CEILING??

Watch Dog is a computer program that monitors your computer usage. If you log on and you are not actively using a program, "watch dog" will warn you, then it will automatically log you off, hence. . . "You have been devoured by Watch Dog. . . Have a nice day".

The women of the CSG Department lend help when ever needed. In the "real world" for help you'd call 911 but in the "VAX world" call Ext. 5333. This phone is answered by Judy Lamp, Carol Byrne and Karen Critchlow. They help with all computer-related problems like stopped printers, expired passwords, clearing terminal hang-ups, restoring lost/deleted files...and much, much more.

They store all our computer S/W on release tapes. All release tapes (magnetic media) are controlled through CSG and these tapes are kept for an indefinite period of time.



Back Row (L to R): Charles Arterton, Ed Domrzalski, Karen Critchlow, Judy Lamp, Carol Byrne, Michelle Crawford, Fred Paine, and Wayne Lockwood.
Front Row (L to R): Teresa Fannine, and Jan Ammen.

Teresa Fannin

Manager, CSG. Teresa has been here 4 1/2 years.

Judy Lamp

Sr. Program Librarian. Judy has been with the company almost 10 years.

Carol Byrne

Program Librarian. Carol has been with FWSI for almost 10 years.

Jan Ammen

Sr. Program Librarian. Jan has been here for 14 1/2 years

Fred Paine – Engineering Services Manager

Has been working here since 9/78, almost 10 years. He is Section Manager of Design/Drafting (Ron Basham's group), Computer Aided Engineering (CAE), (Wayne Lockwood's group), Telemetry Manufacturing Support Group (Bill Gibson's group), Computer Services Group (CSG), and provides computer logistics to SPS. Fred is also responsible for computer security SPS and works closely with the Security Dept. Fred Stated, "the bottom line for a service organization – to not know who they are means everything is running correctly".

Sherri Wilkinson

Computer Operator. Sherri has been here almost 7 years. (Not in Photo).

Michelle Crawford

Program Librarian. Michelle has been working here 8 years.

Karen Critchlow

Sr. Computer Operator. Karen has been working here 8 years.

(Cont'd on page 6)

THINK PINK



Have you noticed the new pink zip lock bags working their way throughout the plant? Wondered. . . WHY PINK? The bags are just the beginning of a new static protection and awareness program being developed by the Level Two Crew Employee Involvement Team.

The pink anti-static bags replaced the clear polyethylene bags. You know. . . the ones that make your hair stand up when you put your hand in one – not too swift for static protection.

The new pink static bags are used for paperwork and can be inserted in a black static shielding bag as they are shielded on the outside. They do not take the place of the black static shielding bag, however they do provide protection for our units, components and assemblies whenever paperwork must flow with the product.

The pink anti-static bag has a new item number (903-01-00049) and may be requested through the RFM System as an operating supply item. The pink bags are actually less costly than the clear zip-lock bags and can be ordered within a shorter lead time.

PLEASE DO NOT STAPLE THE BAGS AS THEY WILL RIP AND BECOME CONTAMINATED.

More information on anti-static awareness will be released in future articles of Pulse. So remember. . . THINK PINK!

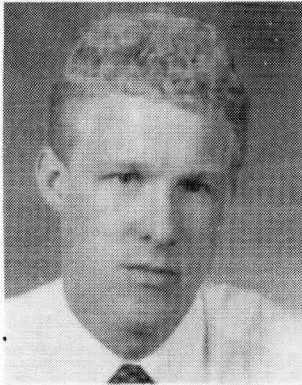
Welcome

WELCOME ABOARD TO OUR NEW FELLOW EMPLOYEES

Welcome

It's a pleasure to welcome the new employees who have joined Data Systems Division recently. These are our new colleagues who will be helping to work toward meeting our company goals.

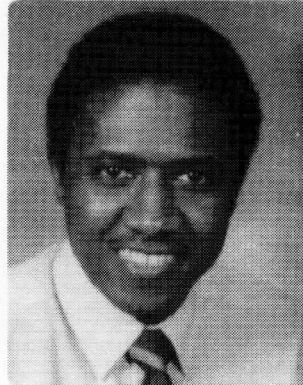
We're happy to have you on the FWSI team. Welcome aboard!



DARRELL ALLERS
S/W Engineer
Telemetry Software



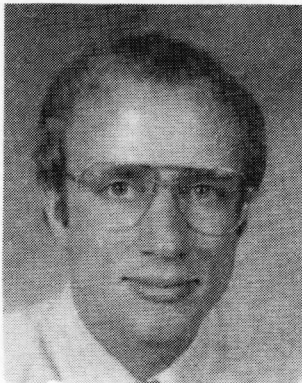
RONALD BURCH
Quality Assurance Manager
Quality Assurance



JAMES McCUTCHEN
Lead Engineer
Telemetry Software



ANNA MELNIKOV
Assoc. Scientific Prog.
Telemetry



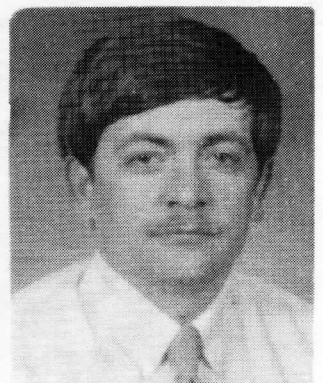
BRIAN NITZ
Associate Engineer
Signal Processing



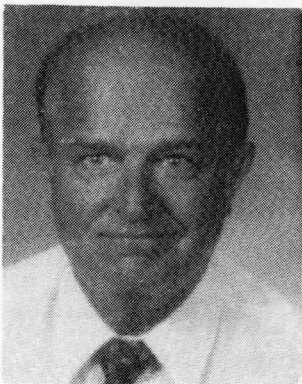
WENDY TACKETT
Accounting Clerk
Accounting



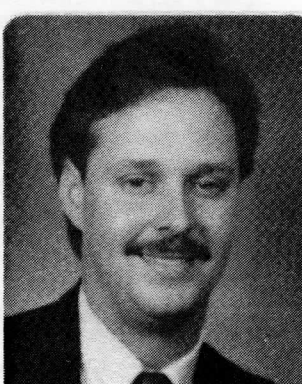
KENNETH TROUTMAN
Production Planner
Production Control



TONY TURNER
Field Technician
Signal Processing



SIDNEY WOODCOCK
Prin. Sales Engineer
Telemetry/California



MICHAEL SALONE
Personnel Representative
Personnel

Mike Salone is our new addition to Personnel. He will be editing the Pulse and handling other Personnel functions. Remember to submit any news items to him by sending them to Personnel or calling him at X5401

WELCOME MIKE SALONE TO OUR FWSI FAMILY:

Mike Salone, our new addition to Personnel is a native of Florida! He has a BS in Psychology from the Florida State University of Tallahassee. He received his MS in Human Resource Management from Nova University in Ft. Lauderdale. Before being hired at Data Systems Division, (May 12) Mike was Personnel Manager for Mack Industries, Inc. in Hollywood, FL. For enjoyment he likes to play racketball and dixieland style banjo.

CSG

(Cont'd from page 4)

Ed Domrzalski

Engineering Coordinator. He has been with the company for 23 years.

Ed repairs and maintains a mix of about 300 terminals and printers throughout the plant. He also takes care of all engineering equipment. He connects all cables for the VAX, IBM and PC equipment. Ed, who has spent alot of time crawling around in the ceiling, assures us there is nothing alive up there.

Ed is proficient in "sign language" and is often called upon to help with communications with employees who are hearing impaired and ones that are not.

Wayne Lockwood

Senior Technician. Wayne has been working here 17 years.

Charles Arterton

CAD Operator. Charles has been with FWSI for 8 years.



**HAVE A
NICE DAY!**

CSG "WATCH DOG"

FAIRCHILD WESTON BOWLING SEASON ENDS...

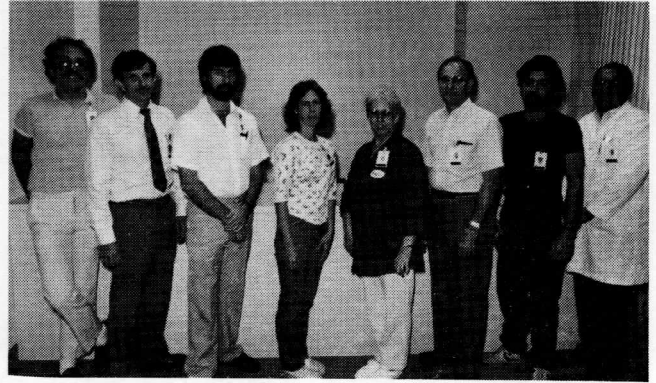
Congratulations to Carol Waters, Bill Vernooy, Mariellen Boss and Burt Boss for capturing first place in the Fairchild Weston Bowling League. League play ended on April 20th after 32 weeks at Sarasota Lanes.

The bowling league decided to do something different for the bowling banquet this year and that was to have a beach party. Unfortunately, not a very good turn out due to rain. Those who did show up enjoyed a great cookout, a little horseshoes and music by Ron Snavely.

Election of new officers will be held in a few months. Outgoing officers are; Evelyn Christian - President, Fred Phillips - Vice President and Linda Lotz, Secretary.

20 FWSI EMPLOYEES MARK SERVICE ANNIVERSARIES IN MAY

THANKS FOR MAKING THE FWSI TEAM A SUCCESS !



Left to Right: John Burr (10 yrs), Chuck Berster (10 yrs), Mike Rhodes (10 yrs), Gail Salter (10 yrs), Etta Williams (10 yrs), John Brisbin (25 yrs) Wayne Sarnie (10 yrs), and Bud Lang (25 yrs).



Back Row (L to R): Larry Bickford (10 yrs), Sam Virts (10 yrs), Joe Lehmann (30 yrs), Ray Hunter (10 yrs), Debbie Sutor (10 yrs), and Richard Healy (15 yrs).

Front Row (L to R): Sandy Halverson (10 yrs), Bernie Dorobkowski (10 yrs), Charlie Grouse (25 yrs), Marlowe Lymer (10 yrs), Shirley Huckaby (10 yrs), and Joan Stabenow (15 yrs).

Missing from this photo: Howard Graham (5 yrs), Jon Mather (5 yrs), Paul Mears (5 yrs), and Stan Stortz (10 yrs).

CREDIT UNION NEWS

VACATION LOANS - 1988

Loan Maximum	\$1,000.00
Term	Six months
Interest Rate	12% APR

Period starting from May 15th extending through August 15, 1988.

PHONE SYSTEM INFORMATION

Almost everyone has experienced the "transfer, transfer, transfer" greeting from the automated attendant on incoming calls. Relief is in sight. The voice mail vendor, Octel, has a solution working in their lab and should have it installed here within the next 90 days. When you pick up the phone and hear the "transfer" greeting, you will be able to press any key on your phone and immediately be connected to the caller.

Templates for single line phones are on order and should be here in about two weeks. These templates contain the most frequently used codes and will permit you to better use all of the phone system features. They will be distributed as soon as they are delivered.

If you have a single line phone, please use the hook switch (the switch located in the handset cradle) to disconnect from one call before making a second. Do not use the tap button. It may appear that they do the same thing but they don't and using the tap button for this purpose ties up our phone lines unnecessarily.

A new revision of software will be loaded into the switch during the week of May 23rd. This software will provide some new features, particularly with respect to voice mail. When the software is installed and working, you will be informed of the new features and how to access them.

As you are aware, you must use a touch tone phone with our new phone system. A solution has been found for those employees who travel for the company and come in contact with a rotary dial phone.

YOU HAVE TWO OPTIONS:

- 1) You may purchase a pocket tone dialer from Radio Shack for \$14.95 and keep it or;
- 2) Ten pocket dialers have been purchased and are available on a sign out basis.

This pocket tone dial will allow you to use services that require tone signals from a rotary-dial (pulse) phone.

Should you have the need to use one of these dialers, please contact Debbie Sutor x5507.

1988 W-4

1988 W-4's are now available. There have been some changes in the worksheet portions of the form. Anyone can pick up a 1988 W-4 form in the Personnel or Payroll departments.

Please remember everyone must withhold at least the amount of taxes paid in 1987, or not less than 90% of taxes owed for 1988. Penalties will be enforced against anyone not meeting at least the lesser of these two allowances.

CONGRATULATIONS!

ELIZABETH PETERS (SPS) was chosen 1988 Woman of the Year by her sorority Omicron New Chapter of Beta Sigma Phi on April 28th. Liz was chosen because of her fund-raising efforts on behalf of Make a Wish Foundation, an organization which grants "wishes" to terminally ill children.

BRUCE SQUIRES (SPS) and his wife Tammy are the proud parents of a baby boy arriving in April. Ashley Bruce was welcomed home by his two older brothers.

CYNTHIA POLK MORRIS (Aviation Recorders Assembly) and Steve Morris were married (and honeymooned) in Las Vegas, Nevada, on March 31. The ceremony took place in the "We've Just Begun Chapel" in Las Vegas.

RON CHESHIRE (Telemetry Contracts) and Marie Graves were married on May 14. The ceremony took place at the Marie Selby Gardens.

VOLUNTEERS VOLUNTEERS VOLUNTEERS

Volunteers Are Needed For The Picnic Committee. Please Call John Elliott At Ext. 5136 Or Evelyn Christian At Ext. 5508.

ATTENTION ALL INTERESTED BOWLERS

In the past, Fairchild Weston has had a Mixed Bowling League that has bowled at Southgate Lanes at 6:30 PM. Last year Southgate Lanes closed and our league was moved to Sarasota Lane at 8:30 PM.

Fairchild Weston has tried on several occasions to get a league together at Galaxy Lanes. Unfortunately, all the leagues have been filled.

It has been brought to my attention that there is a vacancy at Galaxy Lanes on Monday Evening at 9:00 PM. This is our opportunity to get in at Galaxy Lanes. If we take the slot at 9:00 PM for awhile, there may be a chance that in the future we may secure a 6:30 PM position.

Anyone who has been bowling in the Fairchild Weston League or would like to get in the league, please contact Debbie Sutor, Ext. 5507 as soon as possible and let me know whether or not you would be interested.

Time is of the essence.

JUST A REMINDER:

PETTY CASH HOURS ARE FROM 8 AM TO 9 AM AND FROM 2 PM TO 3 PM DAILY.



FOR SALE. . . .

1975 CHEVY CAMARO, White, Black interior, 350-V8 Engine - needs minor body work.
PRICE: \$975.00 or best offer. Call Sheila at Ext. 5535 or 377-6676

1977 DODGE CUSTOM VAN, Blue - Cruise, A/C, P/B, P/S, Automatic Transmission, 318 Engine, 68,000 miles, recently braked, lifetime shocks and exhaust (Midas). AM/FM Cassette - needs minor body work.
PRICE: \$1,800.00 Call Sharon Key, Ext. 5363 or 371-2889

SEARS TELECAPTION II ADAPTER (for hearing impaired) to view closed caption T.V. Unit is like new. I will also give instructions on use and hook-up.
PRICE: \$150.00 Call Beverly Still, Ext 6805

15 VOLUME JUNIOR ENCYCLOPEDIA BRITANNICA
PRICE: \$100.00 Call Chris Govaars, Ext.5575 or 378-3909

NATURAL RATTAN SOFA AND LOVE SEAT, very good condition cost \$949 4 years ago.
PRICE: \$300.00 Call Erwin Lawson, Ext. 5445

CONDO, Large 2-Bedroom, 2-Bath, convenient location, many extras.

PRICE: \$75,000 Call Ron Cheshire, Ext. 6798 or 922-4383 after 5 PM.

1977 CORVETTE, low miles, White, Red Leather interior, excellent condition. Beautiful, one-of-a-kind, must sell!

PRICE: \$8,900.00 Call 955-8783 - leave message.

MAKE RUBBER NAME AND ADDRESS STAMPS FOR HOME OR SHOP. All equipment: Bench, Press, Type from 6 Pt. to 1 in., handles, some matrix - Paid \$2,500.00.

PRICE: \$1,250. or best offer - must sell! Call Myron Klineschmidt - Ext. 5277 or 355-7854 after 5:30 PM.

1973 17-FOOT WELLCRAFT BOAT with Mercury 100 Engine

PRICE: \$600.00 Firm. Call Laurie Deninger, Ext. 5337 or 957-1673 after 6:00 PM.

1980 CAPRICE CLASSIC STATION WAGON - Full power - New gas engine installed in 1987

PRICE: \$1,500.00. Call Janice Maus, Ext. 5531 or 923-6425

SPRING CREST DRAPERY RODS, very nice - wood, one 11 ft. and two matching 6 ft. long. Floor length White draperies included,.

PRICE: \$75.00 for all, or will sell partial.

1981 DODGE COLT, Hatchback, Red. 4 speed, A/C, AM/FM Cassette, Many new components. Good Condition. 77,000 Miles

PRICE: \$1,300.00. Call Phil Decker, Ext. 5313

60" BALDWIN GRAND PIANO, Rubbed walnut case, bench and music. Very good condition.

PRICE: \$5,795 or best offer. Call 922-5835 or X5155

CLASSIFIED AD FORM

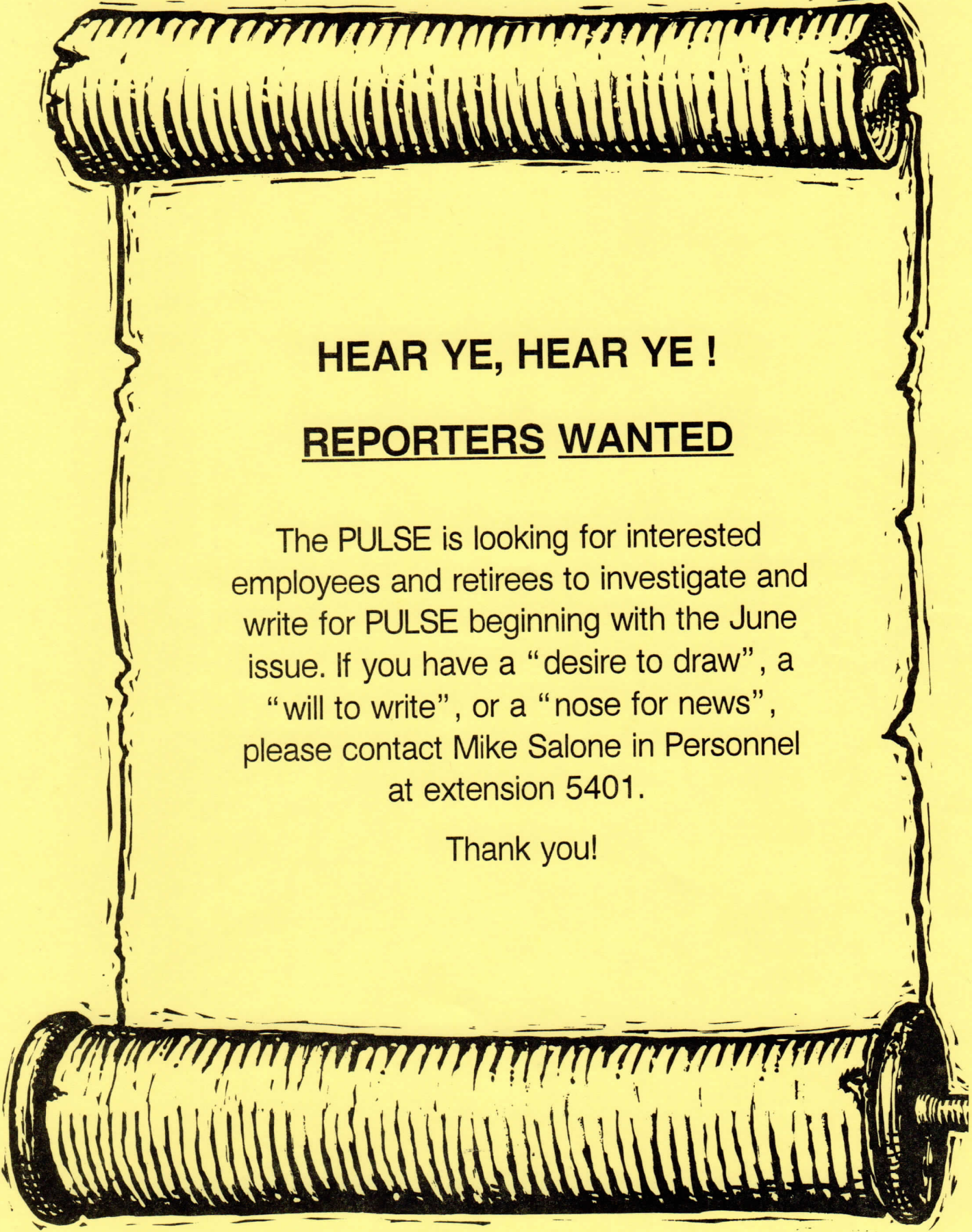
DUE INTO PULSE BY: JUNE 10, 1988

Employees Name: _____ Tel. Ext. _____

Do you want this posted by the Cafeteria also? Yes _____ No _____

Mail to: Mike Salone, M/S 11 or call Ext. 5401

NOTE: ADVERTISEMENTS WILL BE RUN ON A SPACE-AVAILABLE BASIS. ALL ADS THAT ARE NOT RUN IN THE PULSE ISSUE WILL BE POSTED ON THE BULLETIN BOARD BY THE CAFETERIA.



HEAR YE, HEAR YE !

REPORTERS WANTED

The PULSE is looking for interested employees and retirees to investigate and write for PULSE beginning with the June issue. If you have a "desire to draw", a "will to write", or a "nose for news", please contact Mike Salone in Personnel at extension 5401.

Thank you!

DISCOUNTS

Automobiles:

Action Crash Parts of Florida
225 Avant Ave. Sarasota, FL 33582

10% with FWSI ID
Phone: 371-4366

Anderson Auto Parts
(All stores offer machine shop service)
2347 17th St. Sarasota, FL 33580
1955 Upper Beachwood Sarasota, FL
970 Cattleman Rd. Sarasota, FL

Wholesale prices with FWSI ID
Phone 955-8107
Phone 924-1241
Phone 377-6272

Don Olson's Firestone
1103 North Washington Blvd. Sarasota, FL

Corporate discount with FWSI ID
Phone 365-1230

Venice Tire Co.
548 East Venice Ave. Venice, FL 34292
850 Cattlemen Rd. Sarasota, FL

Corporate discount with FWSI ID
Phone 488-9661
Phone 377-8812

Cleaning:

James Pressure Cleaning
(Tile repair, roof coating, painting)
James Welch

10% with FWSI ID

Phone 371-4901

The Window Man
Family owned/operated - 18 years experience

FWSI ID, senior citizen discounts
Phone: 378-1703

Computers:

Computer Chip
5801 Manatee Ave. W.
Bradenton, FL 34209
7975 N. Tamiami Tr. Sarasota, FL 34243

Corporate discount with FWSI ID
10% on S/W and peripheral items
Phone 792-2188 (Elaine Lasher)
Phone 355-8448

APPLE & IBM
Call FWSI's MIS Center Ext. 5386

30% Apple, 27% IBM

Exercise:

Judo Lessons
Tim Palm
Ext 5370 at FWSI

FWSI employees & Family members \$15/mo.
Phone: 378-1565 nights/weekends 19 yrs. experience
black belt instruction

Hong's Tae Kwon Do Center
5249 So. Tamiami Tr.
Sarasota, FL 34241
North of Sarasota

Coupon/Intro. Course \$5.95
Kerry Smith, SPS Ext. 5239
Phone 922-3847
Phone: 351-7300

Shapes Health and Fitness Ctr.
(All ladies facility/nursery)

20% off membership with FWSI ID

4001 Cattlemen Rd. Bee Ridge Square Shopping Ctr.

Phone: 377-8299

Eye Care:

The Main Optical & Contact Lens Ctr.
1400 Main St. - Kress Plaza Sarasota, Fl

20% off frames/30% off lenses
Phone: 951-0846

Sarasota Optical Center

Midtown Medical Park 1219 East Ave. South Suite 107
Sarasota, FL 34239

10% off frames/30% off lenses
Phone: 365-4040

Optical Options

10% off with FWSI ID glasses (lens & frame)
Susan M. Sloan 500 Orange Ave. S. Sarasota, Fl Phone: 365-4060

Picture Framing:

Frame-it-Yourself

2061 Siesta Dr. Sarasota, FL 34239

10% off with FWSI ID
Phone: 366-5342

Food:

LD's Yogurt

Bee Ridge Square Center

(Columbo Frozen Yogurt)

3969 Cattlemen Rd.

Phone: 377-2196

Sun-N-Fun Restaurant

7125 Fruitville Rd.
Sarasota, Fl 33582

M-Fri. 11 to 2 \$1.00 off Buffet

Fri.-Sun. (2 or more) \$2.00 off any dinner with FWSI ID
Phone: 371-2505

Lumber & Supplies:

Cox Lumber Co. 10% off store items with ID - contractors price on lumber
1451 Cattlemen Rd. Sarasota, Fl 33582 Phone: 377-0110

Magazines:

Business Week,
a weekly publication

Corporate Rate Discount off
one, two, three yr., subscriptions
See Personnel Secretary for forms

Moving & Storage:

Yarnall Warehouse, Inc. 15% with FWSI ID
1590 East Ave No. Sarasota, FL 34230 Phone: 365-3060

Pest Control:

Tropic Pest Control, Inc. 10% with FWSI ID
7507 S. Tamiami Tr., Sarasota, FL 33581 Phone: 924-3025

Safety Shoes:

Red Wing Shoe Store 15% off with FWSI ID
Cortez Plaza East Bradenton, FL Phone: 756-2932

Travel & Attractions:

Sea World (FL, Calif., Ohio and Tx.) 15% off admissions
Cypress Gardens
Boardwalk and Baseball Special discounts on hotel, rental cars
plus more. See Personnel for card

Disney World, Orlando /Epcot Center, Orlando (See Personnel discounts vary)

Thomas Cook Travel U.S.A Special Cruise to Alaska
1515 Ringling Blvd. Suite 780 ck. disc. board for
Sarasota, FL 34236 Phone: 365-2520

Bottled Water:

Perfection Water Co. 12-15% discount with FWSI ID
1525 4th St. See disc. board for details
Sarasota, FL 33577 Phone: 351-5838 - Matt

Miscellaneous Services:

Painter, landscaper, handyman - Bob Obenauer 20% with FWSI ID
Reference available, free estimates Phone: 953-3590

Pool/Spa Solar Heaters - 15% off estimate
Horizon Solar Corp. - Eric Dobbyn Phone: 922-2615