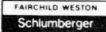




**FAIRCHILD WESTON
SYSTEMS INC.**



FAIRCHILD WESTON SYSTEMS, INC.
DATA SYSTEMS DIVISION
P.O. BOX 3041
SARASOTA, FLORIDA 33578

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MARCH, 1986

NEW SYSTEM TO BE USED AT NUCLEAR POWER PLANT

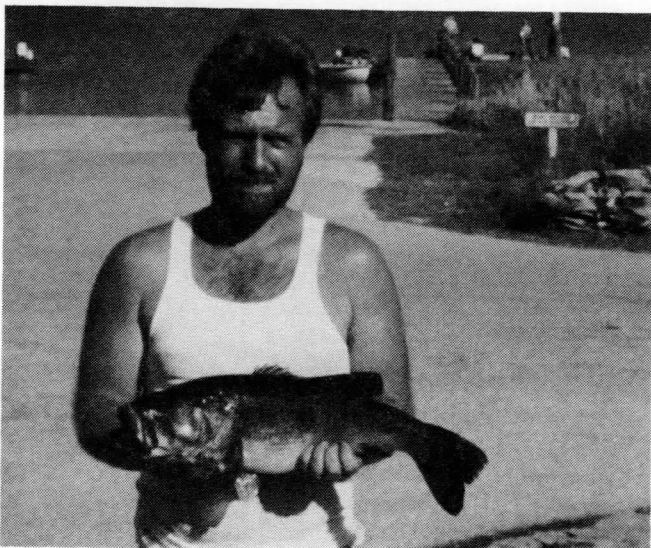
A new contract to supply a nuclear power Plant Process Computer Replacement System has been awarded to Data Systems Division by the Washington Public Power Supply System. The new contract is valued at approximately \$1.5 million, and is the second system purchased from FWSI by WPPSS.

"Our earlier system, known as a Transient Data Acquisition System (TDAS), was valued at over \$2 million, and has proved to be very valuable to the safe and efficient operation of the WPPSS WNP2 plant," said Dick Vorce, Senior Principal Engineer in Applications Engineering. The previous system was installed in 1983.

This latest contract award calls for Data Systems Division to provide a replacement system for an obsolete plant process computer. It is the first use of our Model 715 Preprocessor in the nuclear power plant environment, Dick Vorce explained. The 715 data compression and limit checking

(Cont'd on Page 3)

BASS FISHING TOURNEY PROVIDED PRIZES & FUN



Fred Krase's prize-winning lunker was a 5 lb. 12 oz. bass at the February 22 Bass Fishing Tournament.

(Cont'd on Page 2)

CREDIT UNION OFFERING MEMBERS NEW SERVICES

Members of the Fairchild Sarasota Credit Union are eligible for additional new services. The new features are:

- Free membership in Pace Warehouse for discount shopping in the Tampa/Pinellas Park area.
- A Christmas Club savings plan, via convenient payroll deduction, from April to November, 1986.

Credit Union members are invited to stop in at the Credit Union Office or call Lillian Conway, Ext. 5535, to get more details about these new services. The Credit Union office hours are:

Monday, Wednesday and Friday, 8:30 a.m. to 12 noon, and 12:30 to 3:30 p.m.

EMPLOYEES GET FEEDBACK IN ANSWER TO QUESTIONS

It has taken a while to gather the information, but responses to employees' questions have been prepared and sent out. These were questions asked by employees at the time of General Manager Joe Keller's Business Review meetings in mid-January.

"In cases where the questions were signed, the replies are being sent directly to the employee," explains Rick Greenawalt, Director of Personnel, "and where the question applies to a specific department, the response is going to that department."

Replies to general questions will go to Organization Managers and the information should be shared through Staff meetings and Supervisors to interested employees.

"If you have not received a reply to your questions, please feel free to call Dexter Nash, Ext. 5553, or anyone in Personnel, and we will do our best to get the information for you," Rick added.

**ACCIDENTS HURT --
SAFETY FEELS GOOD!**

AN EQUAL OPPORTUNITY EMPLOYER M/F/H/V

BASS FISHING TOURNEY PROVIDED PRIZES & FUN

The big Fairchild Weston Bass Fishing Tournament took place at Lake Manatee on February 22, after the initial date of February 8 had to be called off due to severe weather, including heavy rains and tornado warnings! But February 22 turned out to be a beautiful day for catching fish.

First place team, Brad Jones and Fred Kruse, caught a total of 11 lb. 6 oz. of bass to take the top prize of a \$125 gift certificate for fishing gear.

In second place were Sharon and Mike Venneman, with a total of 8 lb. 12 oz. of bass, for a \$75 gift certificate.

Rob Crawley and Mike Matthews caught 7 lb. 10 oz. of bass, and won the \$50 gift certificate.

Winner of the Lunker prize (\$100) was Fred Kruse. Fred's largest bass of the day weighed 5 lb. 12 oz. -- a nice catch!

But if catfish had been eligible for a prize, Karen Bailey's 12 pounder would have been a winner.

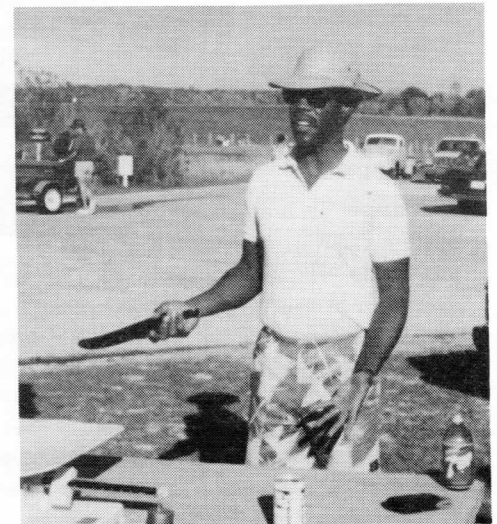
"Major prizes were supplied by Data Systems Division, and we are also grateful to Economy Tackle for providing additional prizes of tackle boxes, fillet knives and fishing caps for the Bass Fishing Tournament," said Dexter Nash, of Personnel. "It appears that the participants really enjoyed the day."



First place team, Brad Jones and Fred Kruse, with one of the nice ones!



Karen Bailey with 12-pound catfish.



"What a beautiful day to clean fish," might have been Dexter Nash's comment.

HAPPY ANNIVERSARY!

Congratulations to this group of employees who are marking major service anniversaries with our company. Leading the list is Dick Haase, who rounded out a quarter of a century with Data Systems Division on March 6.



Observing major service anniversaries in March are: Dick Haase (25 years), Jess Soto-Mayor (10 years), and Sharon Key, Stan Smith and Paul Waldmann, who complete five years with our company this month.

FASTER DENTAL CLAIMS?

Want a fast response to your dental claims under our Dental Insurance Plan? Just mail your dental claim to the address printed at the top of the Connecticut General Dental Claim Form.

FOR DENTAL CLAIMS, THE ADDRESS IS:

CONN. GENERAL LIFE INSURANCE CO.
One Grand Centre, 4th Floor
One Grand Avenue
Sherman, TX 75090

For MEDICAL claims, please continue using the pre-addressed envelopes which show a Post Office Box address -- as printed at the top of the MEDICAL claim form.

CONGRATULATIONS!

SUE OBENAUER (Q. C. Inspection) and her husband Bob welcomed their son, Christopher Louis, on February 26. He weighed in at 10lb. 8 oz.

CONTRACT AWARD TO SUPPLY RECORDERS FOR CANADIAN NAVY

A major contract for a significant quantity of Model 15 Recorder/Reproducer equipment has been awarded to Data Systems Division by the Paramax Division of Sperry Equipment, Montreal, Canada. The value of the contract is in excess of \$2.4 Million.

This major program involves considerable Engineering design and strong emphasis on quality to enable the Model 15 units to meet very stringent and difficult environmental specifications. The Model 15 Recorder/Reproducer, designed by our sister company, Enertec, in France, is a high performance tape recorder, typically used in airborne applications.

The Model 15 is winning much customer attention for its technical excellence and suitability for use in harsh environments. The Paramax contract calls for the qualification and delivery of 14 Model 15's, extending into 1988.

"This particular application involves tape recorders which will be installed in the operations room of a number of Canadian Patrol Frigates -- ships to be used by the Canadian Navy for anti-submarine warfare," said John Kerwin, Program Manager for the CPF Program.

Paramax is a subcontractor to St. Johns Ship Building in New Brunswick, Canada, which is the prime contractor to the Canadian Department of National Defense. The shipbuilding firm is scheduled to produce six of the Canadian Patrol Frigates, and Paramax has the responsibility for the instrumentation.

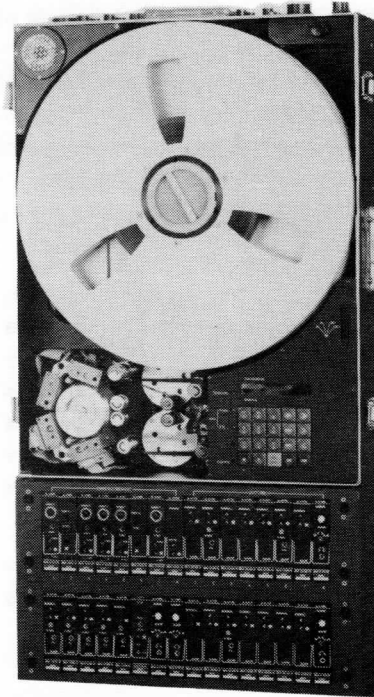
"Two types of data recorders are involved," John Kerwin noted. "One unit is known as the SPS (Sonobuoy Processing System) and the other is called an HMS (Hull Mounted Sonar) unit. There will be seven SPS Recorder/Reproducers and seven HMS machines." Both units utilize a 28-track format. The SPS unit involves Direct/FM recording, and the HMS units are High Density Digital Recorders.

Very stringent environmental specifications call for intensive shock testing, plus other qualification testing for temperature, humidity, vibration, roll/pitch/list/trim, salt fog, rain and noise specs.

On a major program such as this, there are also many data items required -- program plans, status reports, reliability studies, technical manuals, etc.

The CPF Program Team is growing and will involve many employees. Current CPF team leaders include: Program Manager John Kerwin, Project Engineer Bill Miles, Contract Administrator Shelly Reynolds, Production Engineer Rob Ramey, Production Control Administrator Charlie Flatley, Finance Administrator Gary Simms, Reliability Engineer Chuck Warren, Production Manager Bob Wallace, Purchasing Administrator Mike Lockwood, Configuration Contract Administrator Sandra Markman, and Burt Boss, Quality Assurance.

Our Marketing/Sales/Proposal team included Royal Bechtold, Bill Kessler, Tom McCarthy, George Prozzo, Bill Vernooy, and others who contributed to the successful effort to win this business opportunity for Data Systems Division and our sister division Enertec in Velizy, France.



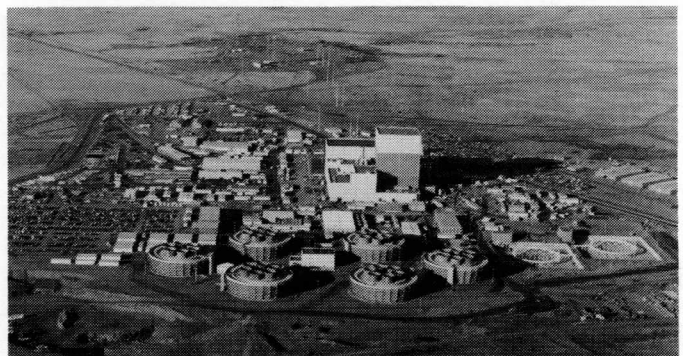
This Model 15 Recorder/Reproducer is very similar to units which will be delivered for Canadian Patrol Frigate/Paramax contract.

NEW SYSTEM TO BE USED AT NUCLEAR POWER PLANT

(Continued from Page 1)

capabilities will be used extensively by the system and will result in a substantial savings of host computer resources, he said.

Members of the Proposal Team included Kathy Bossert, Mike Erdahl, Bob Feather, Dick Haase, Ken Slezak, Dick Vorce and Rosemary Williams. Initial members of the Systems team on this project are Mike Erdahl, Bob Feather, Jeff Kelley and Tom Smeed. Other employees will join the Systems team as work progresses. Work on this system is expected to extend into 1987.



A view of the giant Washington Public Power Supply System WNP2 plant at Hanford Reservation outside of Richland, Washington. This WPPSS nuclear power plant has been operational since 1983.

NEW WASTE TREATMENT AND SEWER SYSTEM INSTALLED

Major improvements in the method of handling Data Systems Division's wastes have been implemented during recent months, including a new pre-treatment facility and hook-up to a local utility company sewer system

Over the years, the company's policy has been to comply with all regulations to assure safe and proper handling of wastes. As far back as 1968 and 1969, the company invested in an innovative, advanced wastewater treatment system. That system included pre-treatment of domestic and industrial wastes and then sprinkling the treated effluent on company property, including a 15-acre tree farm located at the northwest corner of our property, bordering Fruitville Road.

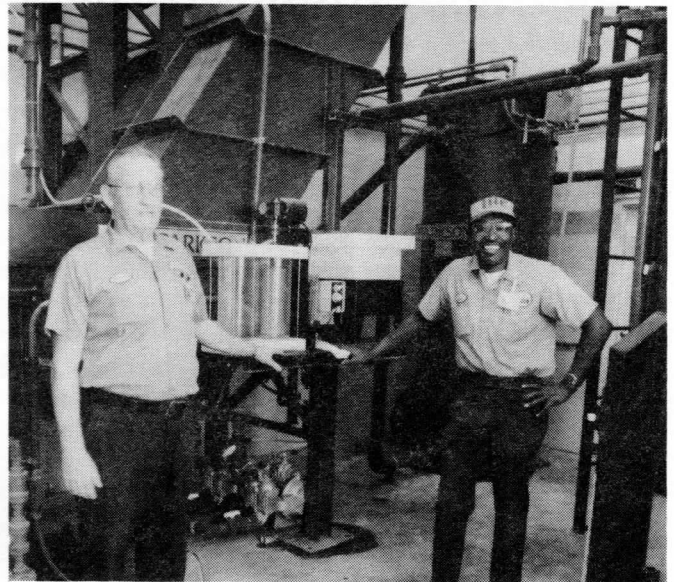
"The former system of sprinkling our treated wastewater on our own property was the best available system at the time it was installed," explains Alan R. Davis, Principal Process Engineer, Quality Assurance. "Now the company has invested approximately \$500,000 in a new, advanced system to assure that we will continue to be in compliance with all regulations in the future," the Chemical Engineer said.

This new pre-treatment facility, with modern energy-efficient equipment, is housed in a new building west of the main plant.

"We now utilize the best available technology for pre-treatment of our wastes, before any effluent is discharged into the local utility's sewer system," Alan Davis said. "Any waste solids which are undesirable are removed and separately disposed of in accordance with all environmental regulations. The effluent is further processed by the sewer company."

State and federal guidelines have become stricter, and the company continues to invest much effort and money to be sure that we stay in compliance.

Testing is done regularly to assure proper handling of all wastes. There are some tests which are done daily, some



Harry Yates and Ed Christian with gravity settling unit which helps separate out solids from industrial wastewater.

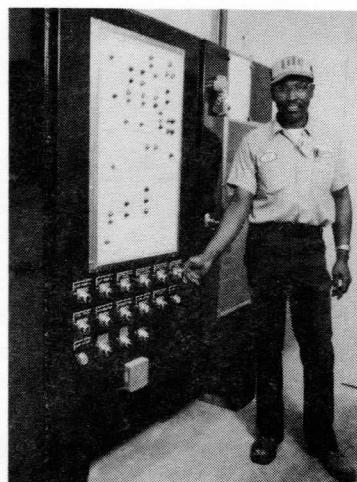
weekly, and others at less frequent intervals, to assure that we are in full compliance with local, state, and federal rules and regulations, Davis reports. The sewer utility is also required to conduct regular testing and must meet all the state and federal guidelines for such utilities handling sewage and waste treatment.

Details about the final disposition of the old waste treatment plant--settling ponds, pumps, pipes, sewer plant and related waste treatment equipment--are being worked out with the appropriate regulatory agencies.

"Investigations and tests will be conducted, in an agreement with local and state agencies, to ascertain if there are any traces of contaminants on our property. Our company continues to be committed to compliance with all local, state, and federal regulations in safe waste treatment," Davis said. "The company is concerned about safety for all



Bonnie Iler analyzes pre-treated wastewater sample daily



Ed Christian with control panel



Harry Yates with control panel for industrial pre-treatment system.

NEW WASTE TREATMENT

(Cont'd from Page 4)

employees and has consistently over the years avoided pollution of our property and our neighborhood."

"The company's policy has always been to abide by all local, state, and federal laws and guidelines, and we will continue to work with county, state, and federal authorities.

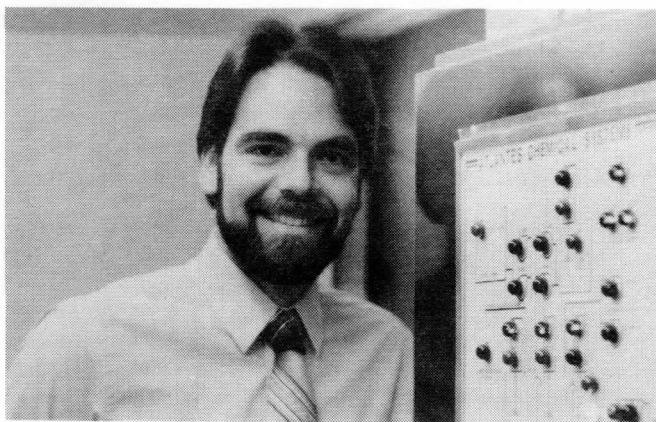
If remedial action is required, we will do our very best to remedy any problems which can be identified," said Joe Keller, General Manager.

INTRODUCING ALAN DAVIS...

MONITORING SAFE WAYS TO UTILIZE CHEMICALS

Alan R. Davis, Principal Process Engineer in our Quality Engineering Department -- part of Quality Assurance -- is one of the knowledgeable people in our facility who help us monitor the safe use of chemicals and careful treatment of our industrial and household wastes.

Alan joined Data Systems Division in May, 1985. His background includes a B.S. degree in Chemistry from the University of Central Florida in 1977, with minors in physics and math.



Alan Davis with control panel for industrial pre-treatment system.

His experience includes five years as Chemical Engineering Manager at Sun World Circuits, Altamonte Springs, Fla., where electronics and printed circuit boards were produced. During the previous two years he was Chemistry Supervisor at PEC Industries, producing similar electronics equipment. Earlier he was the Lab Manager at Invenex Labs, a pharmaceutical plant in Orlando, and also worked as Laboratory Director in a hospital chemical analysis lab in Ormond Beach, Fla. In addition, he has a Class C Wastewater Treatment License.

Concerned with all aspects of the use of chemicals in our plant, Alan works closely with Engineering, Manufacturing, Quality, Safety and Health personnel in the company's efforts to provide a safe work environment while avoiding pollution in our neighborhood.

INTRODUCING CREDIT UNION OFFICERS AND PERSONNEL



Members of the 1986 Board of Directors for the Fairchild Sarasota Credit Union -- seated, President Wiley Dunn, Vice President Earl Studenwalt, Treasurer Ed Annaratone. Standing, Secretary Don Parker and Board members Walt Knopik, Chris Hopkins and Rob Ramey.



Lillian Conway and Beth Gisiger keep the busy Credit Union office running smoothly.



Supervisory Committee members are: Cinda Whaley, Chairperson; Chris Lester and Karen Peterson.



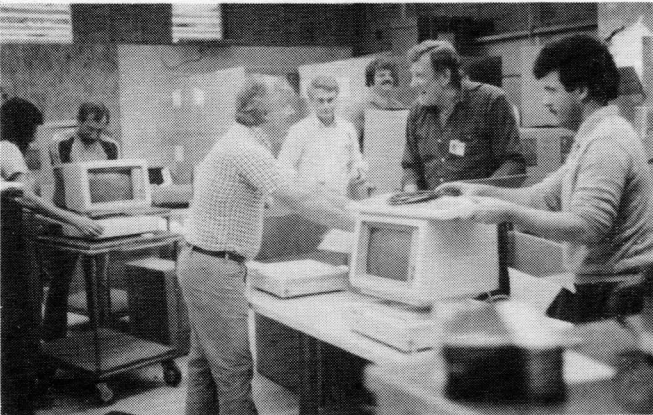
Ben Robinson, Pat Redmond and Paul Taylor make up the Credit Committee Paul Taylor is Committee Chairman.

IS IT TERMINAL? YES, IT'S 70 TERMINALS!

The room was filled with stacked cartons. Unpacking the 70 new computer display terminals was a team of Programmers from our MIS (Management Information Services) Systems & Programming group and Computer Operations group.

Every once in a while, a team member paused briefly to wipe some perspiration from his forehead.

The team unpacked, delivered, and installed 70 new IBM display terminals, connected to the mainframe business computer. At the same time they removed and re-boxed the old terminals for shipment to the leasing company.



Hustling to unpack and deliver 70 new display terminals connected to our IBM mainframe computer -- Peggy Long, Dale Woodland, Dick Frye, Dale Dennis, Bob Heaton, Jr., Dick Kissell, and Bill Kirby. Not visible are Mike Rhodes and Michael Heaton (Stockroom). The team completed the switch of 70 new terminals for 70 old ones in just one day.

"The MIS team's busy day is part of a major change of hardware," said Dale Dennis, Manager of Management Information Services. "We have reached the processing saturation limit of our existing IBM system. In order to provide for the Division's increasing needs for information, we are installing a more powerful mainframe. At the same time, we will gain a cost savings in 1986, resulting from the new lease contract that has been negotiated."

MIS is replacing the IBM 4341 and all of its older peripheral units with an IBM 4381 and new peripherals -- terminals, disks, printers, etc. The newer equipment will provide a much better price/performance ratio and reduced maintenance costs, Dale said.

"We negotiated with seven different leasing companies, and narrowed the selection to one. The selected company is providing this new, faster equipment to replace the older system, and is helping us with our 1986 savings. We are getting a faster processor, 50% more disk storage, and the display terminals are lighter, with lower power consumption, easier on the eyes, and have minimal maintenance costs," he added.

Some equipment is already installed in the MIS computer room, and the rest will be in place by the end of March. The older display terminals, which were replaced, were between

five and ten years old. The new display terminals look more like the PC terminals in use in various departments.

"The new system will provide the capacity to meet the increased demand for information services," commented Dick Dobbyn, Data Systems Division Controller. "As a result of the new lease, we will experience an expense reduction in 1986, but lease expenses will return to slightly higher than our previous rate in 1987 and beyond."

OUR NEWEST RETIREE

Arnold Papanti, one of our long-time employees in the Machine Shop, bids farewell to his friends at Data Systems Division this month to retire.



Arnie rejoined our company in 1971, after having been with EMR from 1957 to 1965. He has seen service as a Machinist, Model Maker, Group Leader and Tool Maker. Arnie was in the Navy and suffered severe injuries during the Pacific campaign in 1945. His Destroyer, the USS Braine, was hit by two suicide planes off Okinawa, and Arnie spent 13 months recovering in Navy hospitals.

Arnie and Madeline Papanti have a daughter in Bradenton, one in Georgia, and a son in Sarasota. They also have six grandchildren and two great grandchildren to visit and enjoy -- plus Boozer, their pet Ihasa apso, a small Tibetan terrier, who gives them much pleasure.

To Arnie, our friend and colleague, we say "Good Luck, Arnie, and we'll miss you!"

A NEW U. S. CITIZEN



Peter Simmons, Manager of Training and Promotion for Instrumentation Recorders, became a naturalized citizen of the USA on February 20 when he was sworn in at Federal Court in Tampa. The native of Great Britain has been with Data Systems Division since January, 1979, and was previously with a data recorders company in Danbury, Conn. Peter and his wife Jeanette have celebrated their citizenship at many parties. Congratulations, Peter.

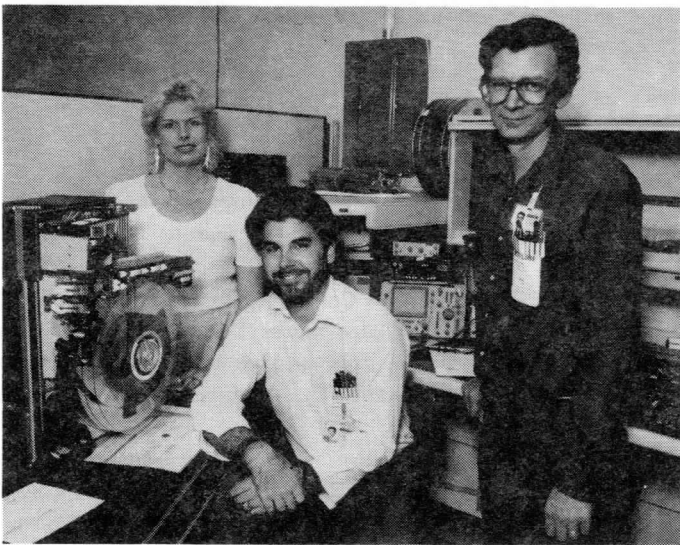
EMPLOYEE INVOLVEMENT GROWS

RECORDERS TEST EMPLOYEES BROADEN CIRCLE PARTICIPATION

Employees in the Recorders Test Department have expanded their participation in our Quality Circles program by broadening their Circle to include all the members of the Department.

This growth came about because the Reel Problems Circle members were sometimes stymied by the limited amount of time that other Department members could devote to Circle projects -- due to pressures of shipments, differing work schedules, and the technical demands of troubleshooting complex Recorders equipment.

"The Circle members agreed that the best way to improve this situation was to open the format of Circles to the entire department," explains Circle Leader Joseph Yourkoski. "Guidelines were established to maintain continuity, and the Reel Problems Circle itself would remain together, acting as an advisory committee to the rest of the department."



Cheri Vandevander, Tim Sorenson, Joe Yourkoski.

A brainstorming session was held with the whole department participating to bring forth ideas for projects. Twenty-five projects were proposed. The Circle then met and went over the list and approved all 25, Joe relates. It was decided that each Circle member would oversee three or four of these projects. The Circle member has the responsibility for keeping the project moving and providing guidance in the Circle problem-solving techniques to those employees working on the project. Each Department member was given the opportunity to sign up to work on any of the projects he or she desired.

"The enthusiasm and work exhibited so far leads us to look forward to solving many of our problems in the near future." Joe said.

"Everyone in Phil Ingram's Recorders Test group can take pride in accepting the responsibility for and assuming the initiative in addressing these problems," said Bob Wallace, Recorders Production Manager.



George Bennett, Kemp Mednick, Bob Carlson, Vince Wuellner, and Matt Neelley.

Supervisor Phil Ingram reports that by the third session, six of the projects were already in the final stages toward completion. The Circle's concern about how to monitor the projects was solved by the installation of a Projects Board. The Board displays projects, status, members involved, and the Circle Advisor who is the first point of contact for the project.

"Our philosophy is to have each employee devote some time each week to work on the projects that interest him or her, and we feel that the results will flow automatically," Phil Ingram said. "I believe the department is off to a very good start."

"With Data Systems Division's growth of employee involvement activities -- not only in numbers, but in areas of complexity and commitment -- it seems natural that the next step would be the total involvement demonstrated by the Recorders Test Department," said Circle Facilitator Freddie Masse. "This will not be an easy way to go. But with the employees' innovative and creative approach to problem-solving, their enthusiasm, and the support of the Supervisor, the Circle members, and management, I am very optimistic about this forward-looking advance in participative management."

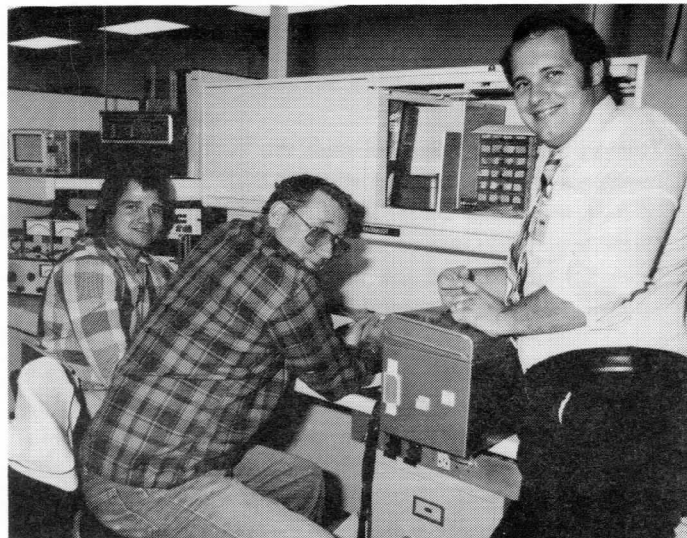
"I take my hat off to all the employees who are demonstrating their commitment to employee involvement and making it better for all of us," Freddie said.

Other participants (not pictured) include Stan Baron, Robert Boyer, John Dolan, Linda Fledderman, Walter Holmes, Terry Hurst, Joanne Mixon, Mike Reilly, Keith Smith, James White, Cathy Wilson, Sandie Woods, Dewayne Yates.

RECORDERS TEST EMPLOYEES BROADEN CIRCLE PARTICIPATION



*Standing, Steve Laskowsky, Laura Barnhart, Barry O'Brien.
Seated, Kerry Smith.*



Scottie Kavanaugh, Bob Williams and Supervisor Phil Ingram

GETTING ACQUAINTED WITH CIRCLE MEMBERS

WAREHOUSE WIZARDS CIRCLE

Members of the Warehouse Wizards Circle are all employed in our Stockroom. The Circle's current project involves innovative methods of entering the mountains of data in the IBM computer system. The Warehouse Wizards agree -- keeping up with the inventory requires some magic and luck, in addition to work!



WAREHOUSE WIZARDS -- Front row: Bernie Cori, Harriett Fincher, Michael Heaton, Gary Mills. Back row: Mike Rosenthal, Rita McCrea, John Elliott, and Alan Dyer.

BERNIE CORI, Warehouse Manager and Circle Leader, has been with Data Systems Division for six years. His hobbies are racing pigeons and building model ships and cars.

ALAN DYER joined our company a year ago. "I love alligators and other reptiles," Alan says, "since I caught my

first snake at age 5. Warm weather, water and high performance older Chevys keep me alive."

JOHN ELLIOTT, Inventory Control Analyst in the Stockroom, and Circle Co-Leader, is a native Sarasotan. He joined FWSI seven years ago. John and his wife keep active with their two boys (ages 4 and 10). The Elliotts are involved in Marriage Encounter.

HARRIETT FINCHER has been with FWSI for over six years. "I enjoy my family, home life and quiet evenings at home with my husband. My hobbies are fishing with my husband, reading and crocheting," Harriett reports.

MIKE HEATON, who joined us in 1985, is planning to be married on April 5. He enjoys all sports, hunting and outdoors activities.

RITA McCREA, Group Leader in the Stockroom, has been with our company for seven years. "My main joy is being with my husband, 11-year-old son, and 9-year-old daughter," Rita says. Her hobbies are fishing, sewing, crocheting, and most arts and crafts.

GARY MILLS works at the Stockroom window. "I have been with our company for a little over a year, and I enjoy sports, my children, and riding my three-wheeler," Gary says.

MICHAEL ROSENTHAL is a member of the Cortez Volunteer Fire Department. His interests include bowling, golf, tennis, music and working with stained glass. Mike joined us about a year ago.

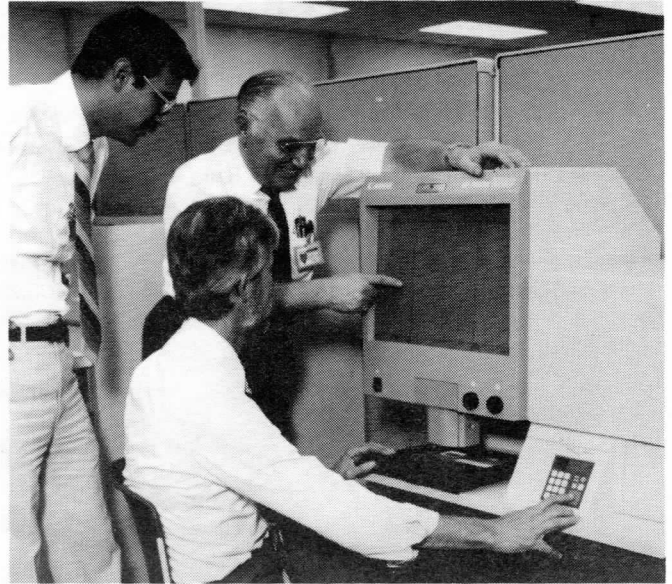
QUICK BENEFITS REALIZED FROM CIRCLE PRESENTATION

The Innovators Circle, representing Manufacturing Engineering, recently completed a Circle management presentation which justified the need for a new printer to obtain prints of drawings and schematics from microfilm. These prints are needed for implementation of ECO's (Engineering Change Orders).

The Circle presentation was so successful that management approval was given on the spot to proceed with the purchase of the equipment, and the new unit was installed within a few weeks.

The group's presentation clearly demonstrated that the older wet process printer needed to be replaced. They pointed out the time and cost savings, and other advantages of the new printer -- dry process, saves time and paper, prints are more legible, and fully usable for ECO purposes. Further, the new printer is smaller, takes up less space, calls for less maintenance and is easier to operate. The new Canon machine makes the B size print needed for ECO purposes, and can make multiple copies or single copies.

Members of the Innovators Circle are: Rick Karow, Bob Kellett, Chris Lester, Jeff Moler, Circle Leader Rob Ramey, Tony Reali, Harry Wendt and Hank Zarnoski.



Tony Reali, Bob Kellett (seated) and Hank Zarnoski demonstrate the new Canon Printer which is providing Manufacturing Engineering with an improved method for getting prints of drawings and schematics from microfilm. The prints are used to implement Engineering Change Orders.

JERRY STUBBS FAMILY GIVES AID TO STUDENTS

This editorial from the March 19 Sarasota Herald Tribune relates how our own Jerry Stubbs (Customer Support) and his wife Carol and their two sons, Dale and James, were

the kind of good neighbors we all like to encounter.

"We didn't do anything special -- just what anybody else would do in the same situation," Jerry said.

House by the Side of the Road

How would you like to have 44 people drop in unexpectedly to spend the evening -- and not friends, mind you, but perfect strangers?

It happened, a week ago Saturday evening, to the Jerrold Stubbs family, when a school bus carrying 40 high school students and four faculty members was in an accident on University Parkway.

The students were headed back across the state to Lantana, in Palm Beach County, after a day at the Medieval Fair at the Ringling Museums. Only one student suffered an injury, a minor one, but the bus was disabled, and the Stubbses were the proverbial good neighbors, in spades.

So declares Stephen E. Morse, trip sponsor for the Santaluces Community High School History Club, who writes to express appreciation for the humanitarian concern shown by some very helpful Sarasota citizens.

After the crash and while waiting for

a replacement bus, all were invited into the Stubbs home and "encouraged to make use of their home, telephone, games and refreshments. . .

"We would also like to acknowledge the quick response and aid of Mr. Mort Gross and the Sarasota chapter of the American Red Cross. They provided us with drinks and donuts during the long wait and arranged for us to have dinner at McDonald's late Saturday evening before we resumed our trip home.

"Despite the dreadful experience that evening, all of the students and teachers feel that we have made some friends in the Sarasota area. We know that the people of Sarasota made some friends in Lantana."

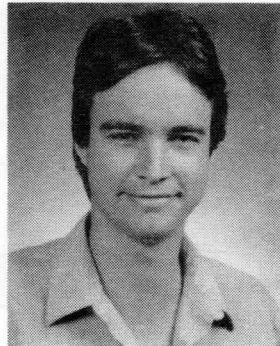
Was it Edgar Guest who wrote the poem about living in a house by the side of the road and being a friend to man? Corny sentiment, we suppose. But when a friendly hand is needed -- and is extended -- it's not corny at all. It's heartwarming.

WELCOME ABOARD TO OUR NEW COLLEAGUES

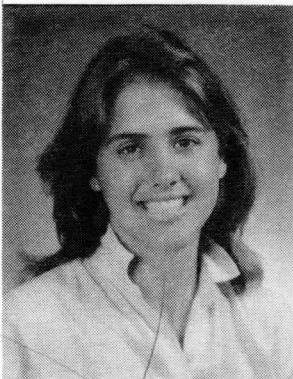
A warm welcome to the new employees pictured here who joined us during January and February. We look forward to working with these new colleagues to achieve Data Systems Division's goals. Happy to have you with us!



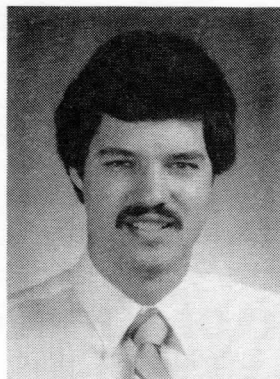
BETTY CRABTREE
Word Processing Op.
Word Processing



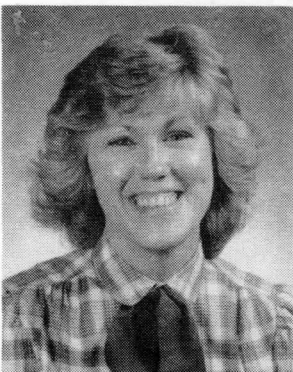
ALEX HAMILTON
Engineer
Telemetry Product Dev.



ROBIN JOHNSON
Data Entry Operator
Procurement



TROY A. SCHLEICHER
Assoc. Sci. Programmer
Eng. Data Proc. Lab.



DEBRA J. WILCOX
Word Processing Op.
Signal Processing



Gael M. YOTTEY
Secretary
Software Engineering

1985 SAVINGS PLAN RESULTS ANNOUNCED

Performance results of the Schlumberger Contributory Investment Growth Plan for 1985 showed good results in Fund A and Fund B. The Growth Plan monies are invested in a variety of stocks, bonds, and annuities to provide employees an opportunity to build a "nest egg" and plan for future financial security.

1985 SCIGP PERFORMANCE

FUND A	+10.7%
FUND B	+25.5%
FUND C	-0.9%

***PRE-RETIREMENT
LIQUIDITY FUND +8.3%**

FUND A = Fixed Income Investment Fund

FUND B = Diversified fund

FUND C = Schlumberger Common Stock Fund

***PRE-RETIREMENT ELECTION OPTION is now FUND A.**

Provisions of the Growth Plan were changed during 1985 to incorporate the benefits of a 401(k) Plan, which offers employees some tax savings as well. The revised savings plan benefit is now known as the DATA SYSTEMS SAVINGS PLAN.

Employees are automatically eligible for the Data Systems Savings Plan, which includes the 401(k) provision, upon completion of one year of employment. You may elect to contribute from 1% to 10% of your base salary. The company contributes 1% of your base salary to the Savings Plan each year, whether or not you choose to contribute. In addition, for each dollar you contribute (up to 6%) the company contributes a matching contribution of at least 25% each year.

The company's matching contribution in 1984 and 1985 was 65¢ for each dollar you contributed, up to 6%. The contributions and the investment earnings are credited to your account, and an annual personalized Benefits Summary statement is distributed to each employee -- usually during April.

Employees are "vested" (vesting means ownership) in the Savings Plan as follows:

1 - 4 yrs. of service	Not vested
4 years of service	One-third vested
5 years of service	Two-thirds vested
6 years of service	Fully vested

You are always vested in your own contributions to the plan. However, even if you are vested, you cannot obtain the company's contribution and the earnings on it until after you terminate employment.

You may discontinue your contributions at any time. Also you may elect to change your contribution and the way your future contributions are invested once a year in November. There are also withdrawal and loan provisions under the Plan. For further information, please call Alma Sanger, Ext. 5526.