

SANGAMO WESTON, INC.
DATA SYSTEMS DIVISION
P O. BOX 3041
SARASOTA, FLORIDA 33578

NEWS ABOUT SANGAMO WESTON, SARASOTA

VOL IV, NO. 5

MAY, 1982

BENEFITS IMPROVEMENTS ANNOUNCED FOR EMPLOYEES

A new Dental Assistance Plan and improvements in group medical insurance coverage were announced this month by General Manager Kent Morgan. The Dental Plan and medical insurance changes are effective May 31, 1982.

Employees have until June 14 to enroll in the new Dental Assistance Plan. The medical plan improvements and changes will go into effect automatically for participating employees and their covered dependents, at no additional charge to employees. The company is absorbing all of the increased costs for the medical insurance plan, and is paying 50% of the premium costs for the Dental Plan.

"We are always pleased to improve our employee benefits," General Manager Kent Morgan said. "Both the Dental Plan and the improved medical coverage will provide significant health care savings to our employees. However, we should all remember that these benefits are not 'free.' Since our medical coverage is self-insured, every dollar paid out in medical benefits comes out of our pockets, not the insurance company's. With these improved benefits, we are estimating a total cost of almost \$1,000,000 in medical and dental benefits this year."

When all benefits are considered, for each \$1.00 you receive in regular straight-time wages, the company is providing another 33 cents in employee benefits, the General Manager pointed out.

Informational meetings will be held during June to give employees an opportunity to ask questions and to become better acquainted with these new benefits.



**CELEBRATING ...
... TWENTY-FIVE YEARS
IN SARASOTA IN 1982.**



An Equal Opportunity Employer M/F/H/V

DEC LOCAL USERS GROUP TO MEET HERE JUNE 8-9

Data Systems and Fairchild Weston Systems will be the host for a Digital Equipment Computer Users Society local users group meeting in Sarasota June 8-9.

All Digital Equipment Computer users in the Central Florida area are invited to attend and participate in the exchange of information and ideas among DEC hardware and software users.

"We have formed a Local Users Group (LUG) of DECUS for the Central Florida area, and have sent invitations to about 600 individuals so far," reports Bob Robbins, Software Engineer in our Telemetry Systems group. Bob is the National Local Users Group Coordinator for the VAX special interest group of DECUS (Digital Equipment Computer Users Society).

"Several of our Sarasota employees will be taking part in the program," Bob said. They include Jon Brown, Jim Massing, Ken Slezak, Bill Waggener, plus quite a number of software and hardware people who will be attending the sessions at the Lido Key Holiday Inn.

Employees who need more information about the meeting may call Bob Robbins at Ext. 350.

TWO ORDERS LOGGED FOR DATA RECORDERS

Our Data Recorders group has received two large orders for Sabre X Recorder/Reproducers recently.

Vandenberg Air Force Base, California, has ordered eleven 14-track wideband Sabre X's, valued at over \$400,000. Delivery is scheduled to begin in June and continue through the third quarter, with prospects for additional orders after successful completion of these deliveries.

A second significant order has been received from Harris Corporation, Melbourne, Fla., for four 28-track Sabre X's, configured with error detection and correction electronics. This contract is valued at almost \$700,000, with deliveries scheduled for December, January and February.

Congratulations to the Data Recorders team responsible for obtaining these orders.

INTRODUCING THE EMPLOYEES IN OUR PRODUCTION

The Production Control Department consists of two major areas, with a total of 23 employees.

Production Planning is responsible for converting Marketing Forecasts, Customer Orders, and Engineering Requests for Materials (RFM's) into manufacturing requirements via our Material Requirements Planning (MRP) system. Master Schedulers convert the data into the Master Production Schedule. Planners generate work orders to support the schedule, and Dispatchers interface with Manufacturing supervision, Purchasing, the Planners, and Master Schedulers to assure that schedule priorities are met.

Production Control Support -- the second major area -- is responsible for the Fab Dispatch Center, sub-assembly floor support, manpower planning and forecasting, and raw materials planning.

Phil Guercio

Phil Guercio
Production Control Manager



Seated, Donna Mahler and Tracey Hardy; standing, Marie Valence, Donna Watkins, Shirley Smith and Karen Bailey. This group does Production Control scheduling, planning and dispatching for our Telemetry and Industrial product lines, and Engineering Requests for Materials.



Members of our Production Support team are: seated, Dick Wood and Ken Triplett; standing, Supervisor John Goodwill, Janet Ellis, Rick Englund, and Camella Palmer.



Carol Waters and Cora DiVirgilio work with Aviation Records planning, scheduling and dispatching.



Tamy Califano and Lee Holmes provide clerical support, including some data entry, for the Production Control Department.



Our Data Recorders Production Control team includes Jill Steinhoff, Charley Flatley, and Lori McClenithan. Missing from this photo is Valerie Fordham. (Cont'd on Page 3)

CONTROL DEPARTMENT



Carolyn Smith and Judy Mewes handle SWS Wireline planning, scheduling and dispatching.



***NOTHING -- BUT NOTHING
PROTECTS YOU BETTER THAN
CONSTANT SAFETY AWARENESS***



QUALITY CIRCLES EMBLEM -- A SIGN OF THE TIMES

A new emblem denoting the continuing interaction of Quality Circles among employees and our company has been designed with the assistance of our Technical Illustrations group. Thanks to Jim Horvath and the Technical Illustrating group who created the new design -- a symbol of the cooperative problem-solving of Quality Circles.

As our Quality Circles go into action, this Circle emblem will illustrate the ongoing process of People Building. The basic objective of Quality Circles is People Building through:

- Allowing individual employees to have something to say about their work
- Creating a problem-solving capability.
- Reducing errors and enhancing quality.
- Inspiring more effective teamwork
- Improving company communications and developing improved worker/manager relationships.
- Developing an attitude of problem prevention.

SISTER COMPANIES MEET, DISCUSS QUALITY CIRCLES

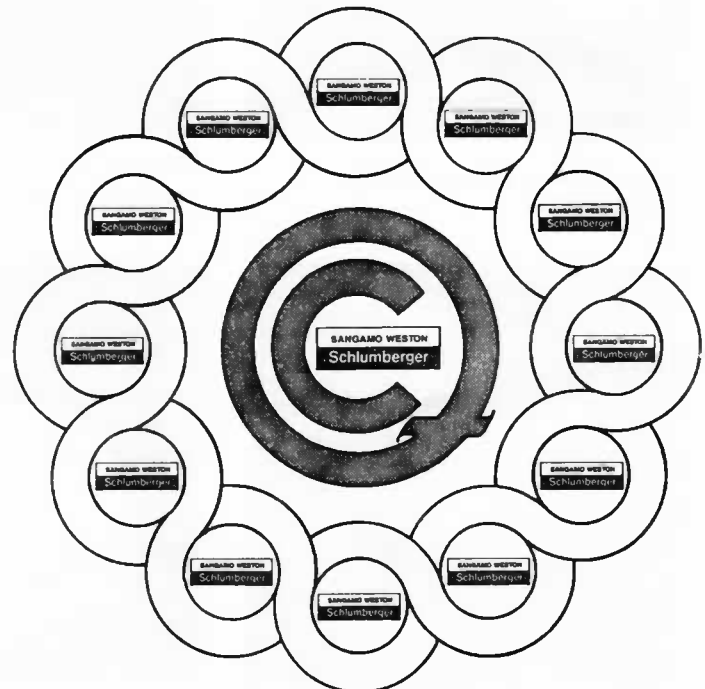
Quality Circles, now being introduced in Sarasota, have also been established at a number of Schlumberger units throughout North America.

Quality Circles Facilitator Dexter Nash and Quality Assurance Director Ray McPartlin met with the representatives of other sister companies recently at Rixon, Silver Spring, Md. to exchange ideas and experiences on implementing Quality Circles.

Attending the Workshop were representatives from Engler Instruments, Jersey City; Energy Management Division, Clayton; Schlumberger Well Services, Houston; Fairchild Camera & Instruments, Mountain View; Fairchild Systems, Syosset; Fairchild Semiconductors, Wappingers Falls, N. Y.; Weston Controls, Archbald, Pa.; Rixon, Silver Spring; and Data Systems, Sarasota. Other Quality Circles units, not in attendance, are at Weston Instruments, Puerto Rico, and Sangamo Ltd., Canada.

At the Workshop, Ray McPartlin spoke on "How to Build A Successful Circle Program," and Dexter Nash discussed the Facilitator's responsibilities during Circle meetings.

BE SMART -- WORK SAFELY



A VISIT TO OUR LANCASTER SALES/SERVICE OFFICE

Out in Lancaster, California, Bob Clement, of Fairchild Weston Systems Field Service, provided these views of the Service and Sales personnel at work.

"We depend heavily on support from 'home' (Sarasota)," Bob said, "and appreciate the excellent efforts of all of those people in the plant who help us out here.

"The quality built into the product-- good manuals, prints and schematics, the human engineering (ease of maintenance), the speedy answers to sometimes ambiguous questions, the shipment of desperately needed parts-- all help considerably in maintaining the customer's equipment," Bob wrote.

"Those of us in the Field know the need for Sales and Service to work together to produce sales, and we thank all of you who contribute your time and effort on the customer's behalf," Bob Clement said.

In addition to the Lancaster Office Service and Sales personnel pictured here, there is also a Software Group at Lancaster, and other Sales and Service groups at numerous Field locations around the country. We will feature other Field employees in future issues of PULSE.



Wally Jones, Western Area Field Service Supervisor.



District Sales Manager Carl Steineckert with some of his sales awards.



Bob Clement, of Field Service, repairing a unit.



Rose Stroface, Lancaster Office Field Secretary, talking to a customer.



John Kohler handles RDAPS Field Service, and is shown using new multi-purpose solder station.



Field Service Engineer Chet Reynolds talking shop with a customer.



Jim Cummins, of Field Service, aligning a unit. -4-



Steve Vickers, Field Service Engineer, using computerized test system in Lancaster Office.

QUALITY CIRCLES IDEA MOVING ALONG BRISKLY

Further steps are underway in introducing Quality Circles at Data Systems in Sarasota, according to Dexter Nash, Quality Circles Facilitator.

"An Advisory Committee is being formed and is expected to begin its work during May. Quality Circles Orientation sessions have been completed in Manufacturing and Quality Assurance, and are now being held in Accounting," he reports.

"During the next few months we plan to have training workshops for Circles Leaders and middle management, and will establish our initial Quality Circles," Dexter said.

WORD PROCESSING CLASS SESSIONS TAUGHT HERE

At 4:45 on Tuesday afternoons, our upstairs Word Processing Center turns into a classroom. Sarasota County Vocational Technical Center Instructor Deborah Riley introduces her class of ten Sangamo Weston employees to the magic of the information processing services which Word Processing offers.

Our Word Processing Center has capabilities for rapid typing, text editing, typesetting, optical character reader capabilities, Telex and TWX message service, and telecommunication with computerized devices.

"This initial class is expected to run for 12 weeks to mid-June, and we hope to offer other classes," reports Word Processing Center Supervisor Kathy Boley. Employees who wish more information about future in-house classes should call Linda Walker, of Personnel, Ext. 251, for details.



Attentive students gather around Instructor Deborah Riley at Word Processor keyboard. Standing, Treva Messenger, Terry Cori, Patty Woolums, Pat Carney, and Phyllis Hoffman. Seated, Laurie Gaines. Other attendees not pictured are Patsy Fulcher, Berenice Henderson, Peggy Huestis, and Cindy Matthews.

HAPPY ANNIVERSARY

Congratulations to our colleagues observing major service anniversaries during May. Heading the list this month is Bob Heaton, Sr. who observed his 35th service anniversary on May 7th. Closest runners-up are Betty Drymon, Joe Smith, and Bill Gibson, with a quarter of a century of service each.



Standing, Bob Heaton, Sr. (35 years); Joe Smith (25 years); Nina VanTassel (20 years); Shirley Chalfont (10 years). Seated, Tom Glover, Kathy Lowe, Van Stone, Mark Lawson and Ken Slezak, all marking their fifth service anniversaries during May. Missing from this photo is Betty Drymon (25 years).



Steve Prenger (left) of Fairchild Weston Systems Field Service, based in Sandusky, Ohio, observes his 5th anniversary this month. At right, Bill Gibson completes 25 years of service during May.

LIFT WITH YOUR LEGS

IT'S A BREEZE



NOT WITH YOUR BACK



AVOID INJURY

GOLF IS GOOD EXERCISE -- ESPECIALLY FOR THESE TWO MEN

When our Golf League teams tee off on Tuesday afternoons, two golfers have something very special in common. Both recently had serious heart attacks. Both men started golfing again as a form of exercise, physical therapy and relaxation. Both are pleased with the remarkable progress they have made after their heart attacks.

The men are Joe West and Dick Crete, both Programmers with Fairchild Weston Systems in Sarasota.

Dick Crete was on a business trip to California when a heart attack sent him to the intensive care unit of a Lancaster hospital last October. His "myocardial infarction" required over two months of rest, plus the need to lose weight. He began a serious program of behavior modification and lost 95 pounds in five months. Dick joined the cardiac rehabilitation program at the Sarasota YMCA, and learned more about beneficial exercise, diet and handling stress.

Joe West's heart attack in November led to a quadruple artery bypass. He was on extended sick leave for four months, but his rapid recovery after surgery has amazed everyone, including his physician. Joe now exercises more, and is a member of the YMCA cardiac rehabilitation program.

We've both been told to resume our normal activities," said Dick Crete. And Joe adds, "I'm doing more yard work and other kinds of exercise than I have ever done."

Dick Crete has also volunteered to participate in a National Institute of Health study on Atherosclerosis. This federally-funded project is studying first-time heart attack patients, and the effect of cholesterol in the blood system. The University of Arkansas Medical School is the Southeast research center for the study. An annual three-day comprehensive examination at the University is requested as part of the participation, for five consecutive years. The program's aim is to gather information to keep first-time heart attack victims from getting a second or third heart attack.

How do company benefits help when an employee has a serious illness and heavy medical expenses? Joe and Dick both comment on how great it was that they were eligible to receive full pay while they were out on extended sick leave.

Medical insurance coverage helps, too. Joe's medical bills totaled over \$23,000, and Dick's medical bills were over \$13,000. Both received better than 80% reimbursement for covered medical expenses -- thanks to our insurance provision which specifies that after an employee's out-of-pocket medical expenses reach \$1,000 in one year, the group plan pays 100% of covered expenses for that year and the following year, after meeting the annual deductible:

The newly-announced insurance improvements will make our insurance benefits even better, effective May 31.

On the golf course, or off, the men agree they are doing well. They don't use golf carts -- they walk. How's their game? Well, is there a sub-Duffers class?



Dick Crete and Joe West, headed for the golf course.

BOWLERS CELEBRATE

Sangamo Weston's Mixed Bowling League rounded out the bowling season with a dinner dance on May 1. The first place team included Debbie Woolard, Bill Johnson, Pat and Hogie Wetjen. Second place was captured by Larry Foster, Sr., Larry Foster, Jr., Joan Foster and Gail Knott.

Don Norris took high average with a 186, and Doris Pruitt won top average honors at 179.

Outgoing officers are President Sonya Carlson, Vice President Jeff Norris, and Secretary-Treasurer John Sapp.

For the fall bowling league season, the new officers will be President Don Norris, Vice President Sonya Carlson, and Secretary-Treasurer Debbie Woolard.

CONGRATULATIONS!

JON WOLF, of Technical Illustrations, and his wife Kathleen are the proud parents of a new son, Bradley Koehler, born on April 25, and weighing 8 lb. 10 oz.

KARL HAHN, of Telemetry R & D, and his wife Cristina welcomed their new daughter Margaret Lyra on April 27. She weighed in at 5 lb. 13 oz.

BEV VALENTE (Fairchild Weston Systems) and her husband Dario announce the arrival of their son Christopher John, who weighed in at 6 lbs. on May 4.

TERESA WORKMAN, of EDC, and her husband Spencer welcomed their baby daughter Heather Elizabeth on March 24. She weighed 6 lb. 12 oz.