



**SANGAMO WESTON**  
**Schlumberger**

SANGAMO WESTON, SARASOTA  
P. O. BOX 3041  
SARASOTA, FLORIDA 33578

NEWS ABOUT SANGAMO WESTON, SARASOTA

Vol. I, No. 1

January, 1979

## HAPPY ANNIVERSARY



This cheerful quartet is observing five years with EMR/Sangamo Weston during January. Congratulations on their fifth service anniversary to GEORGE NORTON, Test; FAYE BRAGG, Assembly; SHARON GOOCH, Assembly; ED MORROW, Metal Fab.

ROSE M. STROFACE, of our Lancaster, Calif., Sales Office, is celebrating ten years of service with the company in January.

## PARKING PLAN PURSUED

Those parking woes will soon be over -- we hope! A new, improved parking plan is being worked out, and more parking spaces are now being added -- 110 spaces west of Shipping, and 25 more at the east end of the Production parking lot.

The new system will probably include color-coded parking stickers to direct vehicles to the appropriate parking lots. Detailed information will be distributed soon, according to Personnel.

## OPEN HOUSE PLANNED

Current plans are to have our Family Open House in late March after completion of the major renovations still underway. More details will be announced as the official date nears, according to our Personnel Department.

## TOP SALES PEOPLE WIN AWARDS AT SALES MEET

Awards, sales performance for 1978 and prospects for 1979 were on the program at our Annual Sales Meeting in Freeport, Grand Bahama this month. Data Recorders Sales personnel met Jan. 17-22 and EMR Data Systems Sales personnel met Jan. 21-24.

At a joint banquet and awards ceremony on January 21st the following awards were presented:

### DATA RECORDERS

Million Dollar Club: R. K. Arrowsmith

Half Million Dollar Club:

F. Geissler, W. R. Bishop, W. F.

Vernooy, R. C. Krebs, G. C. Dow,

H. K. Moore

Salesman of the Year: R. K. Arrowsmith

Regional Manager of the Year:

C. D. Gincig

### EMR DATA SYSTEMS

Million Dollar Club: A. Castelletti,

F. V. Hinkel, M. C. Wright, R. E.

Sayre, Jr., R. J. Murphy, W. S. Bishop

Two Million Dollar Club: S. L. Blair,

C. R. Steineckert

Salesman of the Year: S. L. Blair

National Sales Managers are:

Jerry Ramsey, Data Recorders

Bud Hinkel, EMR Data Systems

Barry Campbell, Industrial Systems

Sales goals for 1979 and new business prospects were among the items discussed by the Sales, Marketing and Managerial team present at the meetings.

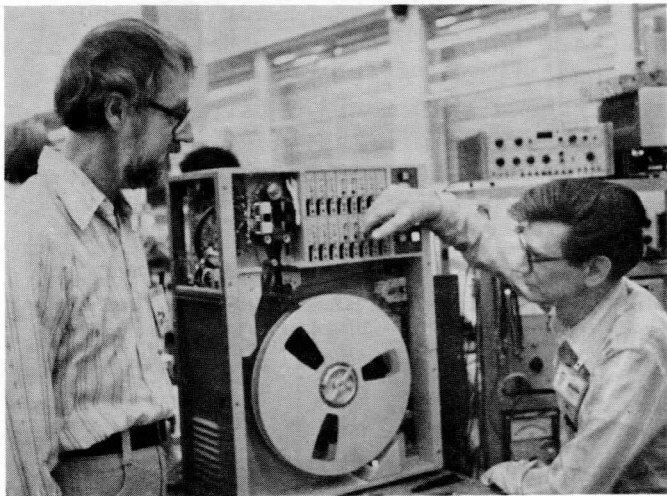
**An Equal Opportunity Employer, M/F**

## WHAT'S HAPPENING IN . . . . .

PULSE will be visiting various areas around the plant with a camera to help employees get better acquainted. Do you have good things happening in your department? Send a note to The Editor, or call PULSE, Ext. 292, with your news item.

### TAPE RECORDER TEST

Sangamo Data Recorders, now produced in Sarasota, are utilized in various research activities. Shown here is one unit--a SABRE III Data Recorder--undergoing final checkout before shipment to a customer in Germany.



Group Leader Chris Freeberg and Joe Yourkoski, Senior Technician in Data Recorder Test, with SABRE III.

---

This particular SABRE III Data Recorder is a 14-track instrument consisting of PCM, FM, and direct record, plus two voice tracks. The price? A bargain at \$30,000.

Incidentally, SABRE stands for Sangamo All Band Recording Equipment.

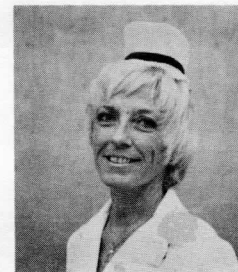
### TECHNICAL PAPERS WIN AWARDS FOR AUTHORS

Our Data Systems Marketing Department offers a \$200 honorarium to any employee who prepares and presents a suitable technical paper relating to our business. Recent winners have been Bobby Baker, John Norton and Jud Strock.

If you are interested, please submit the title and one paragraph abstract of your proposed paper to Shelby Bass for approval before final preparation.

### YOUR DISPENSARY

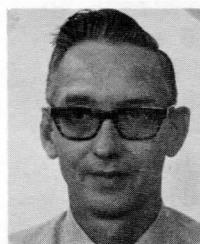
Meet MARTHA DIXON, RN, our new Industrial Nurse, who will be helping employees with health, safety and insurance problems. Her background in industrial nursing includes stints at Grumman Aerospace, Addressograph-Multigraph, Hazeltine, Macy's, plus some school nursing and hospital duty, including emergency room service.



"I really have two career interests--nursing and acting," Martha explains. While in the New York area, she did some radio, TV and dinner theater, including musicals. "But in order to be with my family as much as possible, it was more practical to stay with nursing." Martha's professional nursing training included Newton Wellesley Hospital, Newton, Mass., and additional study at Boston University and Adelphia University.

Martha's other interests include boating, tennis, and swimming.

### STAN FUSSELLE

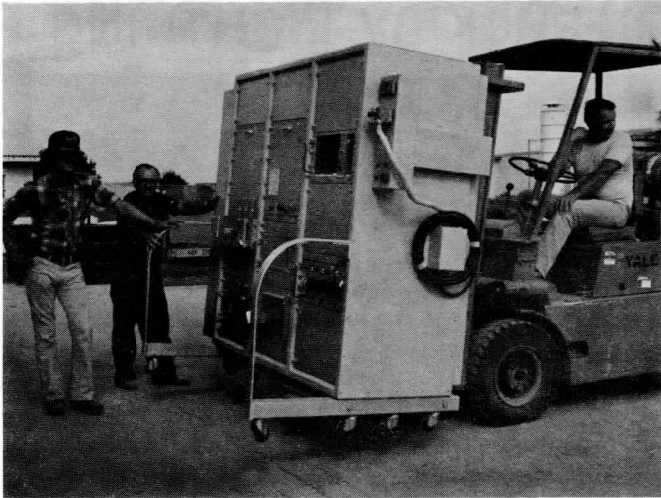


W. Stan Fusselle, Senior Test Technician in our Production Department, was killed in an auto accident on January 19, 1979. Stan served as a Technician in several areas of Engineering and Test since March, 1962. He will be missed by his many friends here.

### DISCOUNTS AVAILABLE

Heath Company, a sister Schlumberger Company, offers a 15% discount to employees of Sangamo Weston for Heath's electronic instruments and kits. For details, please consult the bulletin board notice, or call Personnel.

## SHIPPING CSU TO SWS



Shipping the first Cyber Service Unit (CSU) to Schlumberger Well Service, Houston, are Ron Barton, Armand Cheramie and Eddy Sleeman.

Initial shipments of Cyber Service Units (CSU) to Schlumberger Well Services, Houston, has begun, with a total of 76 of the systems scheduled for shipment in 1979, reports Frank Bloechl, Program Manager for SWS Projects.

Used in the exploration for oil and gas, these CSU systems, controlled by a computer, receive data from the well hole, analyze it, and display the data on a special fiber optic CRT screen.

The unit pictured here is on wheels and will be installed in offices around the world. It is to be used in training and in testing identical equipment which will be installed in SWS Service Trucks.

"The data is automatically photographed on long strip charts and analyzed in the field by SWS Engineers. The driller, seeking hydrocarbons (oil and gas), can then determine the possibilities of oil and gas being present in the hole he is drilling," Frank explains.

### A WINNER

Lorraine Tominelli, of Data Recorder Marketing, took first place for a black and white action photograph of a runner in motion and honorable mention for color action shot in Sarasota Vo-Tech's photography contest. Photography and running are two of Lorraine's interests.

## CONGRATULATIONS!

Recently married? New baby at your house? If you'd like to share the news with your colleagues, please call PULSE, Ext. 292, and we'll run the item in our CONGRATULATIONS column.

### WEDDINGS

Linda Cummings (Data Recorders Assembly) is now Mrs. Johnny Lilly, 12/2/78.

Beth Leonard, (Industrial Systems) and Mitchell Phillips (Data Systems) had their wedding ceremony at midnight, New Year's Eve. 1/1/79.

Janet Payne (SWS Production Control) became Mrs. James Ellis on 12/9/78.

John Burr (Test) was married on 12/13/78.

Rita Merry (Assembly) became Mrs. Danny Keen on 12/31/78.

### BIRTHS

Robert Grados (Machine Shop) and his wife Sandra have a new daughter, Regina Marie, born on 12/14/78.

Lyn Rankin (Assembly) and husband Rodger welcomed their baby boy on 1/21/79.

Forest Huffman (Metal Fab) and his wife Betty have a new baby girl, Cathy, born 12/8/78. Cathy is recovering from successful open heart surgery.

Russell Winans (Stockroom) and his wife Carolyn announce their son Wayne Vincent was born on 1/19/79.

## CREDIT UNION GROWING

Credit Union membership is up 40% and assets increased 20% during 1978, according to the annual report to members of the EMR Sarasota Credit Union from President Martin Belkin. Assets are over \$600,000.00.

A 3% dividend declared for the second half of 1978 brought an annual yield of 6.1% on shares. At press time, the slate of candidates for the Board of Directors to be voted on at the Jan. 25th annual meeting included: Martin Belkin, Berenice Henderson, Florence Johnson, Don Parker, Glenn Wood and Mike Wright.



# WAYNE NORMAN

## BACK TO WORK AFTER BEING STRUCK BY LIGHTNING

Wayne Norman, of our Production Test Department, was on his way to church when he was struck by lightning on August 27, 1978. The lightning bolt entered his left throat and exited through his right foot, burning 30% of his body. He was knocked unconscious, and spent 11 weeks in the hospital.

"I don't remember anything that happened for about two hours before the accident and for four days afterward while I was in Intensive Care," Wayne said. He progressed to Isolation, due to the burns. Next he underwent whirlpool burn-solution baths and exercise therapy session.

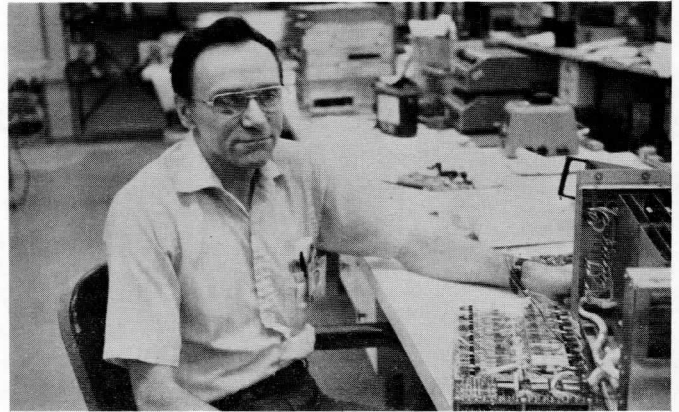
"I literally had to learn to crawl first, as I started to recover," Wayne relates. "I believe the nerves in the hip and spine will continue to heal, and with exercise and persistence I should be able to walk by myself without using a walker."

Since returning to work on January 2, Wayne's days include being driven to work by a colleague, and a full day as Group Leader in our SWS Test area, working from his wheelchair. At home he exercises for about two hours a day, to continue toning up the muscles and to reach his goal of walking.

"It feels real good to be back at work. This has been an experience that has made me appreciate my family even more. They have been great. The people here and other friends have also been exceptionally concerned and nice. I received approximately 250 cards, plus calls, visits and gifts from many friends here at work."

Commenting on his experience, Wayne quotes from Romans 8:28, that all things work together for good to them that love the Lord. "I've learned some patience. It's taught me to accept life as it is, rather than be impatient that life is not what I wanted it to be."

How did company benefits help with Wayne's heavy medical expenses? "Hospital expenses alone were about \$12,000, and the doctor bills aren't in yet," Wayne said. "But with the group medical insurance we have here, the covered medical expenses



WAYNE NORMAN AT WORK

will be paid except for \$2,000 and my deductible of 1% of my annual salary. I chose a private hospital room, and of course our insurance coverage is for the semi-private rate, so I will pay the difference. We are also waiting to hear about other coverage now, because some of my teeth were fractured when they clenched as a result of the lightning jolt. I have had root canal work completed on one tooth and started on another. I may need root canal on others and other dental work, and the insurance company has not yet defined the coverage for that."

What about sick leave and a weekly pay check? Under our present sick leave policy, an employee may be eligible for additional paid sick leave after using up accrued sick leave. For hourly and salaried non-exempt employees, the policy is one additional week of sick leave for each six months of seniority, up to a maximum of 27 weeks at full pay. In effect, this extended sick pay consists of a combination of the temporary disability benefit (half-pay or a maximum of \$80 per week) supplemented by the company's payment of partial salary to total 100% pay. (Actual temporary disability benefit, which is partial pay, can be paid up to a maximum of 104 weeks in all.)

As a long-time employee of almost twenty years, Wayne was eligible for full pay for the four months he was out on sick leave.

In telling of his dramatic experience, Wayne's sense of humor remains. "My hair was badly singed. Now I have a good excuse for going bald," he quips.