

PULSE



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SCHLUMBERGER ELECTRONICS MANAGERS MEET AT EMR-T

Members of the top management team of Schlumberger electronics and instrumentation companies in Europe and this country met at EMR-T in Sarasota on May 10-11 to discuss matters of business interest. Jean Riboud, President of Schlumberger Limited; John E. Rhodes, Executive Vice President in charge of Schlumberger electronics and instrumentation companies; and Ame Vennema, Chairman of the SL Executive Committee, participated in the sessions held here.

Purpose of the meeting was to coordinate Engineering developments and Marketing activities to minimize Engineering duplication and maximize marketing of Schlumberger products on a world-wide basis.

"Discussions included items such as our Vehicle Test System, Industrial marketing, transducers, the European MRCA (multi-role combat aircraft) business opportunities, and Industrial engineering and manufacturing," said General Manager Leo G. Chappell.

"One development from the meeting which is of interest to all of us is a commitment from three of the visiting Schlumberger Managers to place immediate orders with EMR-T for thin-film microelectronics totaling nearly \$100,000," he noted.

In addition to Messrs. Riboud, Rhodes and Vennema, attendees were: C. M. Kirkland, Schlumberger Limited, N. Y. C.; Dr. J. P. Magnin, President of EMR;

(Continued on Page 3)

NEW LOOK IN PRODUCTION



Some of EMR-T's skilled Assemblers are shown here at new work stations now being installed in Production Assembly. The area will have 100 new work stations, including bright new work tables with built-in drawers for each Assembler's tools and personal effects, and new, personally-adjustable chairs. Table lamps and shelving have been painted shades of green to complement the light pearl-colored work tables and beige swivel chairs.

Cost of the new furniture and refurbishing was offset through sale of old tables, chairs, wastebaskets, and other used machinery and equipment from Production.

VTS GOES TO CANADA

EMR-T's Vehicle Test System--including our instrumented "Boonie Bike" from Heath Company--is scheduled to be on display at a Canadian electronics equipment show at Ottawa on June 1-3. EMR's representatives in Canada, ROR Associates, and Tom Antzack, our Manager of Industrial Sales, expect to be there for the EEMTIC Exhibition.

EMR-TELEMETRY EMPLOYEES HAVE \$239,000 IN GROWTH PLAN

With the recent distribution of statements for the 1970 Schlumberger Contributory Investment Growth Plan, EMR-Telemetry employees have completed one full year of participation in the savings/growth plan. At year-end, the Growth Plan showed \$239,000 credited to the accounts of 478 EMR-T employees.

Employee contributions amounted to just under \$153,000, and Company contributions were over \$86,000 -- which means that through Company contributions your dollar investment grew 56% last year. Here's a summary:

1970 Growth Plan

Employee Contributions (between 1% and 6% of admissible compensation)	\$153,000
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Company Contributions:

1% of admissible compensation for each employee who has been with the company for more than one year (This amount was credited to your account, even if you were not a Growth Plan contributor) \$48,000

25% of each employee's contribution \$38,000

Total Company Contribution	<u>\$86,000</u>
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1970 Growth Plan Total for EMR-T Employees	\$239,000
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"As a form of saving, investment and planning for retirement, the Schlumberger Contributory Investment Growth Plan has many advantages," says Jim Appledorn, of Personnel and Services. "Each employee can make his own account grow in two ways: 1) by his dollar contributions to his own account; and 2) by his efforts to make the Company profitable."

Aside from the regular employee/company contributions, the plan reads: "The Board of Directors may increase this amount in any given year if the Company's profits and financial situation justify it."

"So it's obvious that each of us has a personal stake in making the Company profitable," Jim noted.

Besides the Growth Plan, many EMR-T employees also were participants under our old Profit Sharing Plan. Consequently, depending on your length of service and your personal participation in the Growth Plan, your account now consists of one or more of the following items:

- Previous Balance (Old Profit Sharing Plan). All participants in our earlier Profit Sharing Plan are now fully vested, and the amount shown on your statement is the amount credited to you in the old Profit Sharing Trust as of 12/31/69.
- Share in Trust Investment -- earnings gained on Previous Balance.
- Your Contribution -- the amount you paid into the Growth Plan during 1970.
- Share in Company Contributions:
 - A) 1% of your admissible compensation for 1970
 - B) 25% of your Growth Plan contribution

Your account is vested according to the number of years you have been with the Company. If you leave the Company, here's what your pay-out will be:

- 1) All your contributions will be refunded to you.
- 2) Your "Profit Sharing" account will also be paid to you.
- 3) For all Company Contributions to your Growth Plan account, you are vested according to the following schedule:

<u>Years of Continuous Service</u>	<u>Vesting</u>
8 years or more	100%
7 years (but less than 8)	80%
6 years (but less than 7)	60%
5 years (but less than 6)	40%
4 years (but less than 5)	20%

(Continued in next column)

ACCOUNTS

Some 247 EMR-T employees are now FULLY VESTED, and 130 additional employees are vested at 20% to 80%.

For many employees, the Growth Plan and Profit Sharing accounts add up to a sizeable amount of money--a "nest egg" which helps build personal financial security, and a very tangible sharing in Company profits.

SCHLUMBERGER ELECTRONICS MANAGERS MEET AT EMR (Cont'd)



Touring Engineering Labs are: C. G. Byrd (EMR-T); Fernand Sicard (CRC, France); Dr. Martin Rome (EMR-Photoelectric); Arthur Mintz (EMR-Computer); W. B. Bernard (EMR-T); D. W. Nurse (Heath Co.) and J. E. Eames (EMR-T).

Arthur Mintz, EMR-Computer, Minneapolis; Dr. Martin Rome, EMR-Photoelectric, Princeton, N. J.; D. W. Nurse and Jimmie Lee, Heath Co., Benton Harbor, Mich.; R. A. Swanson, Weston Instruments, Newark, N. J.; H. J. Warnken, Weston Components, Archbald, Pa.; Earl C. Channell, Weston Instruments, Hatboro, Pa.; Jean Babaud, Schlumberger Limited, Paris; R. H. Nicholson, Solatron, England; K. E. Tingley, Schlumberger European Marketing Division, Paris; Louis Henry, Société d'Instrumentation Schlumberger (SIS), Villacoublay, France; Michel Gouilloud, Schlumberger Instruments & Systems, Bagneux, France; Fernand Sicard, CRC (Société de Constructions Radio-electriques & Electronics du Centre), Saint-Etienne, France.

FOOD, GAMES, AUCTION SET FOR JUNE 12 PICNIC

EMR-T's Annual Picnic, scheduled for Saturday, June 12, 11 a. m. to 4:30 p. m., at Sun N' Fun Club, will feature food, games, prizes, plus that special attraction initiated last year--the craziest auction you ever attended, conducted by Auctioneer Ed O'Hara.

Deadline for reservations is May 26.

Picnic Chairman Tom Maresca is calling for more volunteers to make this "the best picnic we've ever had."

Tom has announced his Committee Chairmen as follows: Food: Chris Papastrat; Games: Bill Gregory; P. A. System: Bill Bernard; Publicity: Walt Giblin; Reservations: Ruth Marquis; Tickets: Pat Power; Transportation: Horace Gordon; Purchasing: Dan Toler; Bingo: Royal Bechtold; First Aid: Marshall DuBois; Auction: Ed O'Hara.

The Picnic is free to all employees and dependents; guest tickets are \$3 each.

The winner of the EEA logo contest will be announced at the Picnic.

ANNIVERSARY GREETINGS

EMR-T employees marking five, ten and 15-year service anniversaries during the month of May are:

- 1956 - Bill Black
- 1961 - Ruth Erlandson, Fran Lewkowsky, Bud Steinhoff, Dan Toler
- 1966 - Shirley Buerge, Marshall DuBois, Karl Foltz, Pat Fraser, Bob Fuller

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M. E. Herbst, Editor

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SPORTS CAR BUFFS GIVE THEIR CARS TENDER, LOVING CARE

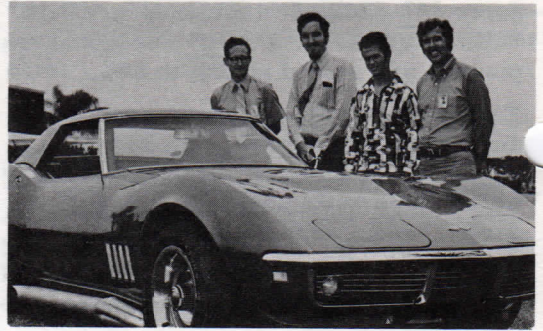
Fast, low, sleek and shiny--sports cars, and sports car racing, attract many enthusiasts. EMR-T has an active group in the Gulf Coast Corvette Club: Dave Clouse, of Manufacturing Engineering; Dennis Funaiole, of Production Test; Jim Horvath, of Design and Drafting, and Randy Schaubs, of Special Systems.

Each is the proud owner of at least one Corvette, kept in tip-top "factory" condition, and on which he lavishes time, labor, and money. They attend races, concourses and rally events. At "races" they race against the clock--not against other cars. It's a best time out of three tries type of event. At "concourses" events, they show their cars and the car's condition is judged on body fit, paint, cleanliness, etc. At rallies they follow a prepared set of instructions over a longer, winding course to a specific destination.

The local Corvette Club (sponsored by Altman Chevrolet) is one of 16 in Florida. Jim Horvath is Vice President; Dave Clouse a member of the Board; and Randy is chief "technical" man.

Jim's red 1960 Corvette is now a "classic." Chevrolet started making Corvettes in 1953. "I've had it for three years and have added a new, re-engineered engine, new transmission and rear end, and improved the braking and suspension systems," he says. Jim's wife, Madeline, also races in the ladies events, and both have taken trophies. They're now preparing for the next big sports car event on May 29-30 at Lakeland International Speedway.

Randy Schaub owns a 1968 bronze Corvette, with Sebring side pipes (four-inch exhaust pipes). The original engine -- largest made by Chevrolet--has been re-engineered by Randy. Suspension modifications have reduced the roll center, roll steer and understeer. He races his car about twice a month, and also uses it as a regular family car, complete with baby



Randy Schaub, Dave Clouse, Dennis Funaiole, Jim Horvath, with Randy's car.

seat in the back, and 10-inch-wide racing tires (which cost about \$250 a set and last 11,000 miles).

Dave Clouse has two Corvettes-- one a black 1962, the other a red 1964 model. Dave's '62 took first place in the over all category at the Titusville Concourse last year--beating out a new 1970! Dave says his wife, Sandy, has more trophies than he does.

Dennis Funaiole's 1962 Corvette is maroon in color. Although still a member of the Corvette Club, Dennis tends toward a more inactive role and says he may sell his car. Lee Darling, of Technical Publications, plans to join the Club soon. He owns a 1958 red Corvette which he works on and uses for regular driving.

What about gas and oil? "You need high quality racing oil to protect the engine," says Jim. "We use high test pump gas, but the brand is a matter of personal choice. I use Gulf; Randy uses only Amoco white; and Dave uses Texaco. Of course, his father has a Texaco station!"

The men are enthusiastic about EMR-T's Vehicle Test System. "I believe it's a natural for the racing car people," says Jim. "I'm convinced that if A. J. Foyt had our VTS he wouldn't have run out of gas and would have won the 'Daytona 500.' And, Bruce McLaren might be alive today!"