

PULSE

EMR



The EMR Telemetry Division News
Sarasota, Florida

Vol. II, No. 21

16 February 1968

FAIRCHILD HILLER WRITES LETTER OF APPRECIATION

A happy customer is a beautiful thing! Especially when he writes and tells you he's pleased.

The following letter from Fairchild Hiller, Germantown, Md., was addressed to EMR Telemetry Division, c/o our Sales Office in Silver Spring, Md. We pass it along to all who worked on the 2700-series PCM equipment delivered to Fairchild Hiller for the SERT II (Space Electric Rocket Test) program.

5 February 1968

*Subject: Purchase Order P42120, Sert II--
Ground Support Equipment*

"It always gives me a great deal of pleasure to write a letter like this, because the opportunity to do so comes rarely.

"The performance by your company on the subject order was outstanding, and all of the people associated with it are deserving of our praise for a job well done.

"We are looking forward to having an opportunity to again do business with EMR Telemetry in the near future."

The letter was signed by John G. Ernst, Sert II, Procurement, Fairchild Hiller, Space and Electronics Systems Division.

6130 COMPUTER COURSE SET FOR NEXT WEEK

Telemetry Division personnel will learn about the Computer Division's Advance 6130 Computer hardware and software in a special training course which starts on Monday.

Cliff Love, Manager of Training at the EMR Computer Division, Minneapolis, will teach the 6130 System Orientation Course here next week. About 15 Telemetry Division Engineers, Technicians and Field Sales personnel will hear more about the EMR 6130 Computer's capabilities.

The EMR 6130 Computer is a real-time data processing machine particularly well suited to telemetry applications.

SIX WINS, 14 LOSSES

EMR's Softball Team finished the winter season in the City Softball League with a record of six wins and 14 losses. Plans for the Spring Softball League hinge on getting a team manager. Any volunteers? Call Carmon Sloan, Ext. 218.

And how about persuading some of you good players who played on other teams to switch over to our team?

LADIES - Interested in forming a Par 3 Golf League? Call Karen Bailey on 401.



THE MAIL BOX

-- A QUESTION ABOUT SENIORITY

Question: Employees would like to see a declaration of Company policy concerning employee seniority with explanations of how it affects standing in both the department and the Company as a whole.

Answer: Seniority, or length of service with EMR, is an important factor in EMR's employment policy. EMR respects seniority.

In any lack of work situation, your Supervisor will work with the Personnel Department to try to find work for you-- of the kind you are trained to perform-- in another area. Every effort is made to find suitable work to keep you on the EMR payroll. If at all possible, you would be transferred to another job at the same rate and pay -- on the basis of Company seniority.

If business conditions are such that a layoff is unavoidable, EMR will lay off employees in the company on the basis of least seniority. Again, when business conditions allow, those employees who were laid off will be recalled on the basis of seniority.

In order to avoid laying off an employee, the Company will, whenever possible, offer the employee an opportunity to work at another job -- perhaps at a lower rate of pay, if the job is of a lower classification. The Company tries to afford employees better jobs and opportunity for advancement rather than jobs at lesser pay. However, when the choice is between a layoff or offering a job at lower pay, the Company believes the latter course is advantageous for the employee.

In an industry that is usually described as "young and dynamic," the Telemetry Division has over 100 employees who have been with EMR for ten years and longer. One out of every six employees has been with EMR for more than a decade. Looking at it another way, one out of every four employees who were here in 1958 is still here. Seniority is important at EMR.

NOTE: Do you have a question or suggestion? Send it to Pulse, Mail Stop 11. Your name will be kept in strict confidence. Letters will receive individual replies, and if they are of general interest, they will be published in Pulse as space allows.

YOU'LL GET A CHARGE OUT OF THIS...

When you paid the electricity bill for your home last month, you may have thought it was pretty steep -- but how would you like to foot the bill for 992,017,000 watts of electricity per month?

That's the average amount of electricity we use at the EMR Telemetry Division every month. For 1967, it cost an average of \$9,640 per month.

In one month we use enough electricity to light all the street lights for the City of Sarasota for two and a half months. EMR is currently the biggest consumer of electric power in Sarasota -- followed by Memorial Hospital and Maas Brothers.

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The EMR - Telemetry Division News
M. E. Herbst, Editor

BRITISH VISITOR WORKS WITH EMR EQUIPMENT

Fred Eldridge, of Solartron Electronic Group, Farnborough, England, spent a busy few days in Sarasota last week discussing interface of Telemetry Division equipment with the Computer Division's 6130 Computer on Britain's Black Arrow program.

Eldridge and his Special Systems group have project responsibility at Solartron for the systems integration of the EMR equipments on the Royal Aircraft Establishment's program. Our 2700-series digital telemetry modules will be combined with an EMR 6130 Computer to form Black Arrow Data Central.

The witty Englishman briefly described his one-week business trip to sunny Sarasota and chilly Minneapolis. "I'll be going back to England red, white and blue," he said, referring to his pallor when he arrived, his quick sunburn from a Sunday sail on Sarasota Bay, and then turning blue in the Minneapolis sub-zero weather.

The Systems Engineer is a Section Leader

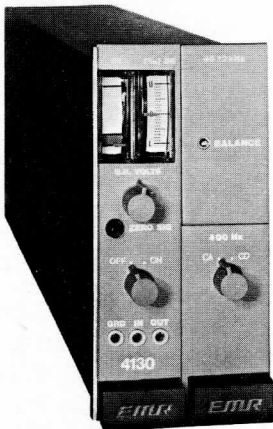


F. G. Eldridge

in Data Systems at Solartron, a Schlumberger Company. He earned his degree at London University and had varied experience with British electronics firms and the United Kingdom Atomic Energy Authority before joining Solartron.

"It would be pleasant to be able to stay longer in Sarasota," he said, talking about the climate. "In England you have to look quickly or you miss summer entirely."

ORDER LOGGED FOR NEW 4130 DISCRIMINATOR



Cal Morton, Southern Area Sales Manager, is the winner of the "4130 Sweepstakes." Cal won the informal marketing competition by booking the first order for a number of EMR's new Model 4130 Subcarrier Discriminators. (See photo at left.)

The 4130 Discriminator is the latest in our line of 4000-series modular FM equipment. It is a successor to our popular Model 210 Discriminator, with improved performance and the addition of new features. The 4130 and associated channel selector and output filter were designed in Analog Products Engineering and are being manufactured in Tony Brancati's area in Production.

FEBRUARY IS A GOOD MONTH FOR CELEBRATIONS

FEBRUARY CHEERS...

*If he didn't send you any Valentine,
Or if she doesn't leap on Feb. 29,
Don't feel blue,
Pulse remembers you--
On your anniversary, let's quaff a stein!*

If your anniversary of employment with EMR is this month, you're one of 58 of our fellow employees who joined the firm during February over the years. We've listed below those who are marking three, five, seven, ten, and more years with EMR. To those listed, and to all who are observing employment anniversaries this month, we say "Happy Anniversary. "

<u>1953</u>	Adele Ritch
<u>1955</u>	Jean Pierre Magnin
<u>1957</u>	Lois Carter Janie Hand Sara Harp Clio Hutcheson Helen James Vida Jarrett Fannie Belle Johnson Bobbie Klein Della Presley Pat Prince Doris Pruitt Dorothy Richey Don Riker Robert E. Sayre, Jr. Hester Spann
<u>1958</u>	Eugene R. Harbert James R. Huff, Sr. Don Murray
<u>1961</u>	Adrian Toothaker Glenn Veal
<u>1963</u>	John Chiarenza Ken Clair Noble Cliff Cliburn Irmgard McWhorter Jeanne Stewart
<u>1965</u>	Gerard E. Breyton Pat Power

NEW PC CARD MANUAL AVAILABLE FOR USE

A new reference manual containing descriptions of printed circuit cards manufactured by the Telemetry Division is now available in the Engineering Reference Center. Compiled in Engineering Support by Walt Eppard and Ed Perdew, the loose-leaf binder contains accurate, up-to-date information on standard 2500-series cards and most of the special cards for the EMR 2700-series equipment. Engineers, Designers, Technicians and others can use the handy reference manual to find printed circuit card descriptions, specs, logic and schematics. The manual will be updated regularly. If you need a copy of an individual card description, Walt or Ed can provide it, too.

GOLFERS ELECT OFFICERS

Officers for the new EMR Men's Golf League were elected Monday night. They are: President, Judd Bodycote; Secretary, Rich Davies; Treasurer, Dale Hefke. The Social Club has budgeted \$200 toward the Golf League, according to Social Club Athletic Chairman Carmon Sloan. A golf course committee is now at work on selecting the course and the best night to play, probably starting in April.